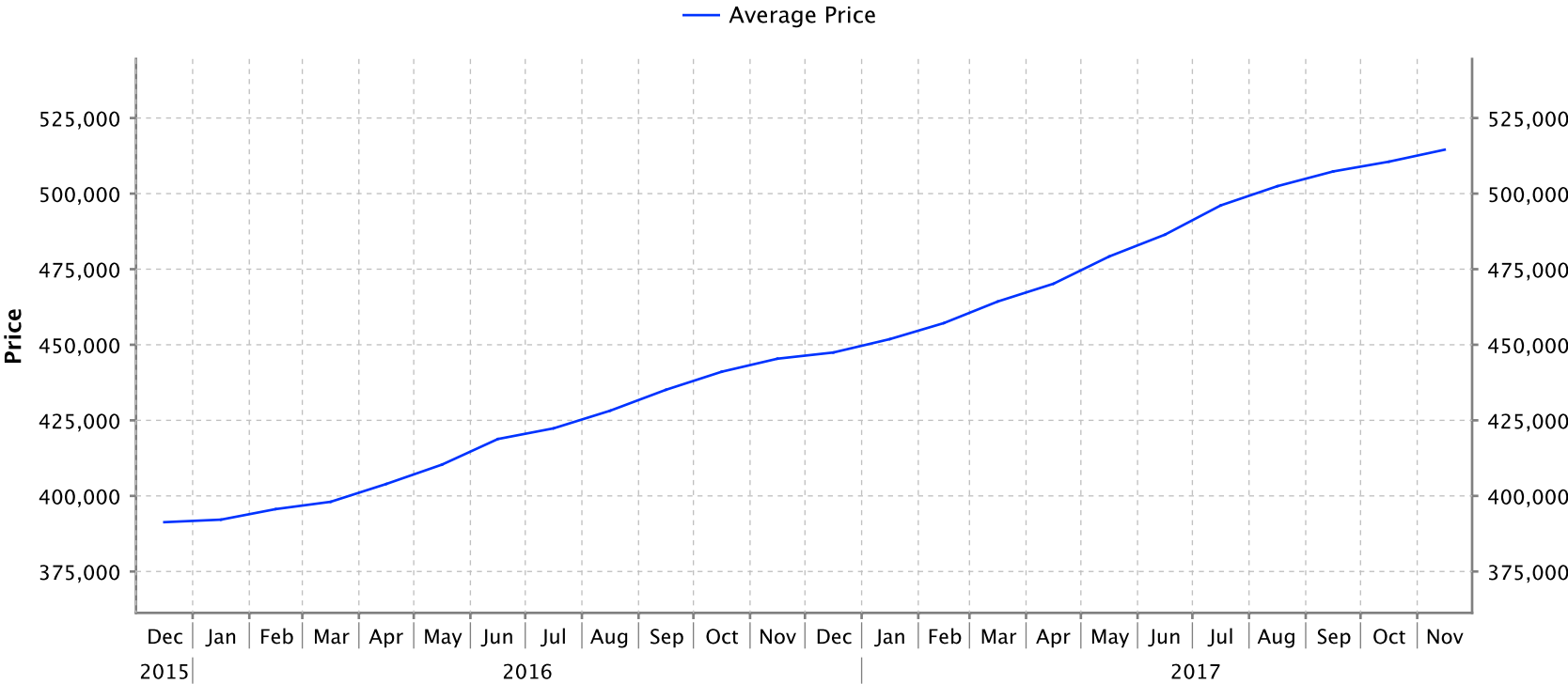


# Nanaimo

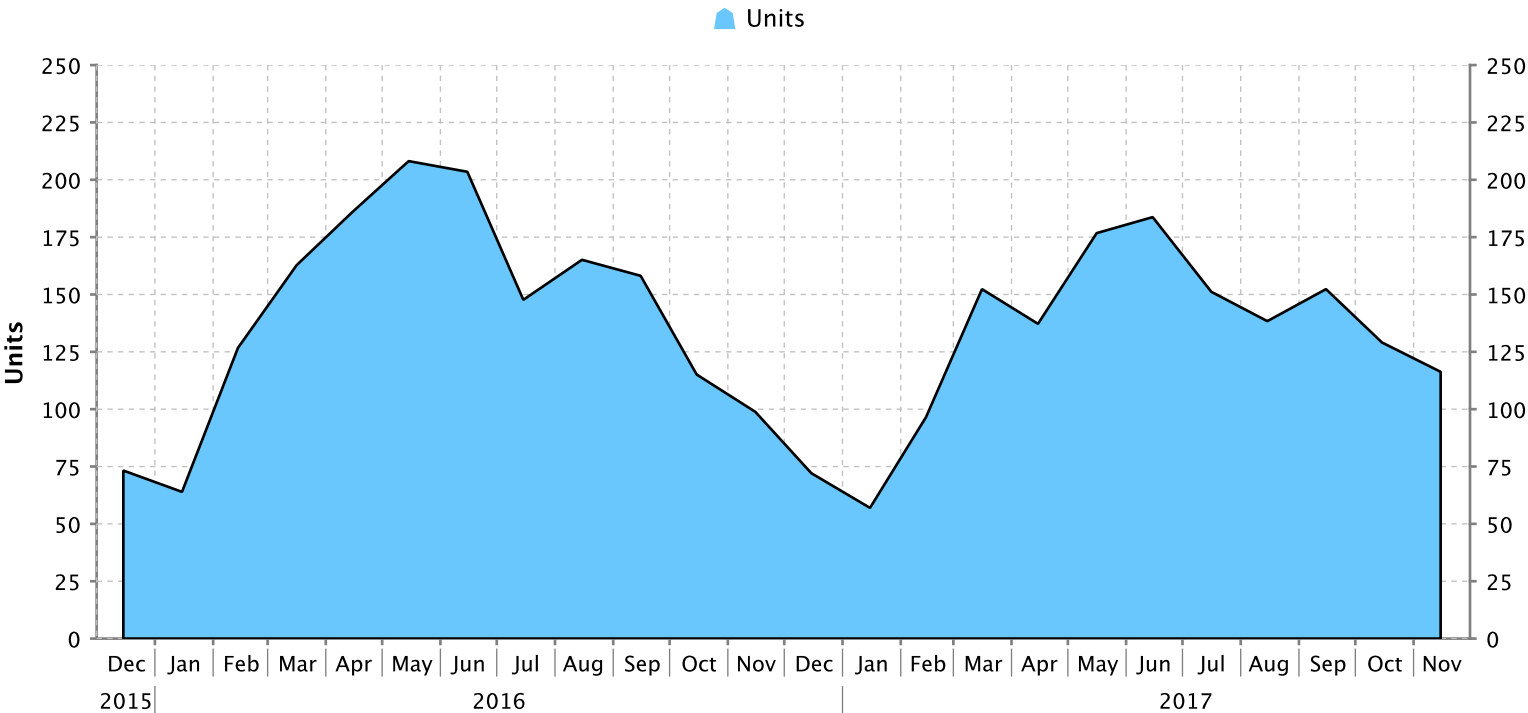
## as at November 30, 2017

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	11	13	-15%	180	168	7%
Units Reported Sold	4	7	-43%	123	149	-17%
Sell/List Ratio	36%	54%		68%	89%	
Reported Sales Dollars	\$1,100,400	\$1,406,300	-22%	\$27,748,100	\$26,724,846	4%
Average Sell Price / Unit	\$275,100	\$200,900	37%	\$225,594	\$179,361	26%
Median Sell Price	\$349,000			\$245,000		
Sell Price / List Price	98%	102%		103%	100%	
Days to Sell	12	325	-96%	77	184	-58%
Active Listings	51	59				
<b>Single Family</b>						
Units Listed	135	128	5%	2,243	2,145	5%
Units Reported Sold	116	98	18%	1,556	1,700	-8%
Sell/List Ratio	86%	77%		69%	79%	
Reported Sales Dollars	\$61,631,633	\$46,269,418	33%	\$800,597,497	\$757,167,615	6%
Average Sell Price / Unit	\$531,307	\$472,137	13%	\$514,523	\$445,393	16%
Median Sell Price	\$512,000			\$485,000		
Sell Price / List Price	99%	99%		99%	99%	
Days to Sell	31	26	20%	23	29	-21%
Active Listings	265	229				
<b>Condos (Apt)</b>						
Units Listed	27	29	-7%	463	469	-1%
Units Reported Sold	24	26	-8%	367	417	-12%
Sell/List Ratio	89%	90%		79%	89%	
Reported Sales Dollars	\$6,659,500	\$6,330,800	5%	\$96,419,337	\$98,611,932	-2%
Average Sell Price / Unit	\$277,479	\$243,492	14%	\$262,723	\$236,479	11%
Median Sell Price	\$209,900			\$235,000		
Sell Price / List Price	98%	97%		99%	98%	
Days to Sell	26	43	-38%	21	80	-74%
Active Listings	48	44				
<b>Condos (Patio)</b>						
Units Listed	5	5	0%	81	84	-4%
Units Reported Sold	2	3	-33%	55	75	-27%
Sell/List Ratio	40%	60%		68%	89%	
Reported Sales Dollars	\$747,800	\$956,900	-22%	\$22,103,600	\$22,885,057	-3%
Average Sell Price / Unit	\$373,900	\$318,967	17%	\$401,884	\$305,134	32%
Median Sell Price	\$382,800			\$382,800		
Sell Price / List Price	102%	100%		101%	99%	
Days to Sell	4	2	100%	25	25	2%
Active Listings	20	6				
<b>Condos (Twnhse)</b>						
Units Listed	18	11	64%	308	337	-9%
Units Reported Sold	18	17	6%	263	286	-8%
Sell/List Ratio	100%	155%		85%	85%	
Reported Sales Dollars	\$5,705,350	\$4,473,339	28%	\$82,378,911	\$79,452,384	4%
Average Sell Price / Unit	\$316,964	\$263,138	20%	\$313,228	\$277,806	13%
Median Sell Price	\$316,500			\$294,900		
Sell Price / List Price	97%	98%		100%	99%	
Days to Sell	30	59	-49%	26	36	-30%
Active Listings	32	35				

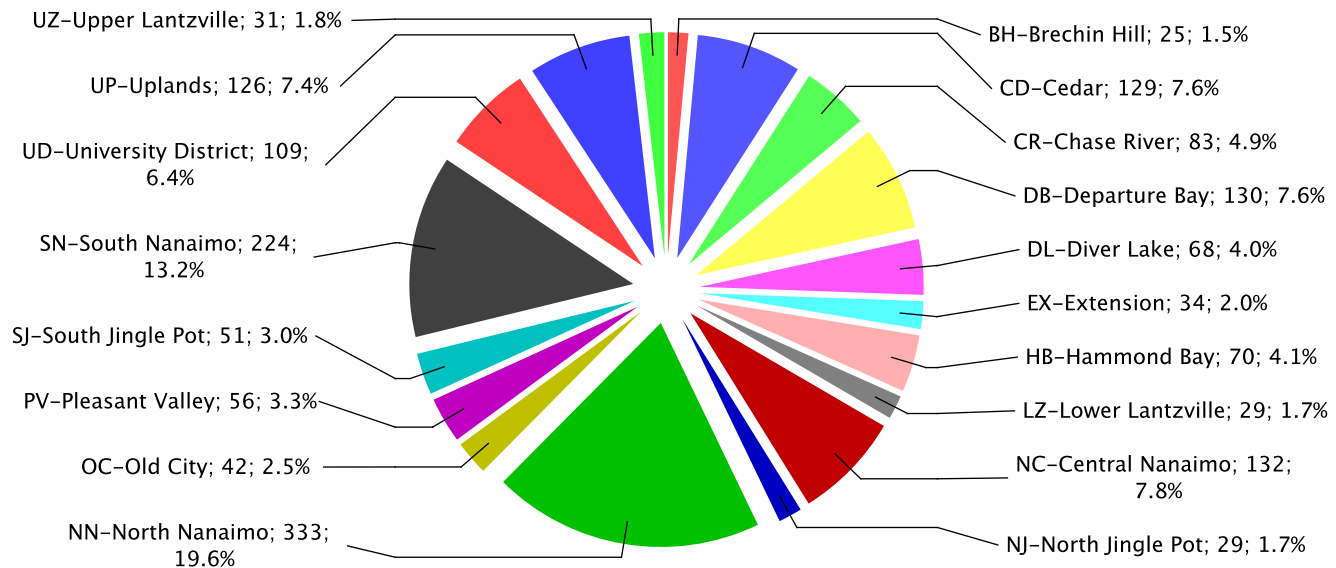
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Nov 30, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	1	4	5	5	6	0	1	0	0	2	25
CD-Cedar	0	2	5	11	5	7	15	15	26	21	11	4	1	6	129
CR-Chase River	0	0	0	1	0	12	22	15	26	7	0	0	0	0	83
DB-Departure Bay	0	0	0	0	6	9	27	29	30	14	9	4	0	2	130
DL-Diver Lake	0	0	1	3	9	5	19	15	8	6	1	0	1	0	68
EX-Extension	0	2	4	3	2	3	6	2	5	3	1	0	1	2	34
HB-Hammond Bay	0	0	0	1	0	0	2	8	18	15	6	7	3	10	70
LZ-Lower Lantzville	0	0	0	0	1	0	2	4	4	4	5	1	4	4	29
NC-Central Nanaimo	0	0	2	7	33	34	33	11	10	2	0	0	0	0	132
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	5	6	4	5	2	7	29
NN-North Nanaimo	0	0	0	3	7	7	17	33	77	67	48	36	12	26	333
OC-Old City	0	0	2	10	6	7	6	3	7	1	0	0	0	0	42
PV-Pleasant Valley	0	0	0	3	1	7	15	10	10	3	4	1	0	2	56
SJ-South Jingle Pot	0	1	1	0	0	3	4	7	13	17	2	3	0	0	51
SN-South Nanaimo	1	1	11	18	30	35	41	33	44	8	0	1	0	1	224
UD-University District	0	0	0	4	14	19	20	10	26	13	2	1	0	0	109
UP-Uplands	0	0	0	1	9	26	28	24	21	9	4	2	0	2	126
UZ-Upper Lantzville	0	0	0	0	1	2	4	7	5	7	1	3	0	1	31
<b>Zone 4 TOTALS</b>	<b>1</b>	<b>6</b>	<b>26</b>	<b>66</b>	<b>125</b>	<b>180</b>	<b>266</b>	<b>231</b>	<b>341</b>	<b>203</b>	<b>99</b>	<b>68</b>	<b>24</b>	<b>65</b>	<b>1,701</b>

## Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to November 30, 2017 = 1,701

# GABRIOLA ISLAND

## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	4	0		43	37	16%
Units Reported Sold	2	1	100%	33	29	14%
Sell/List Ratio	50%			77%	78%	
Reported Sales Dollars	\$181,500	\$90,000	102%	\$3,368,700	\$2,405,400	40%
Average Sell Price / Unit	\$90,750	\$90,000	1%	\$102,082	\$82,945	23%
Median Sell Price	\$92,500			\$95,000		
Sell Price / List Price	94%	95%		94%	92%	
Days to Sell	130	7	1,757%	95	123	-23%
Active Listings	12	12				
<b>Single Family</b>						
Units Listed	3	2	50%	75	90	-17%
Units Reported Sold	4	3	33%	70	82	-15%
Sell/List Ratio	133%	150%		93%	91%	
Reported Sales Dollars	\$1,878,200	\$951,500	97%	\$28,048,786	\$25,387,430	10%
Average Sell Price / Unit	\$469,550	\$317,167	48%	\$400,697	\$309,603	29%
Median Sell Price	\$525,000			\$366,000		
Sell Price / List Price	99%	99%		97%	98%	
Days to Sell	15	19	-21%	51	69	-26%
Active Listings	7	12				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

### Cumulative Residential Average Single Family Sale Price

