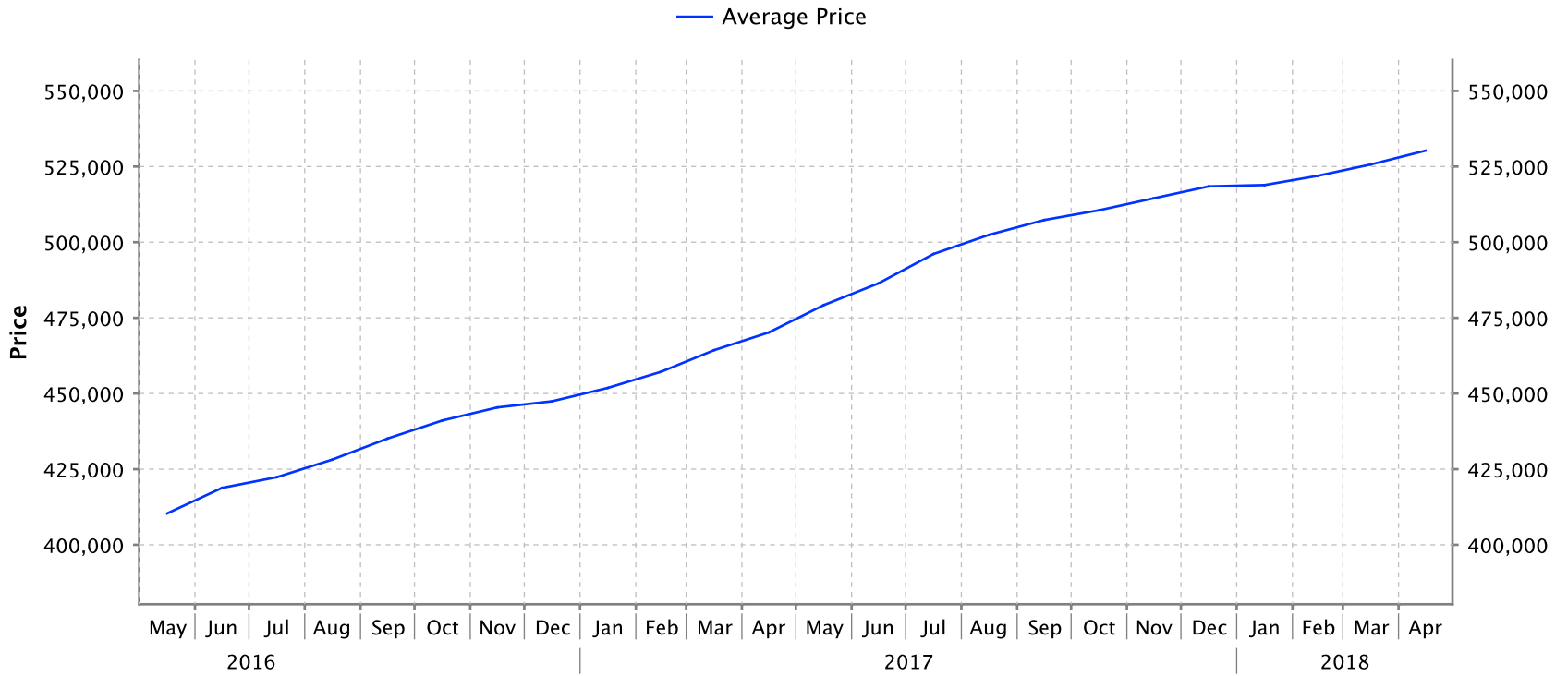


Nanaimo

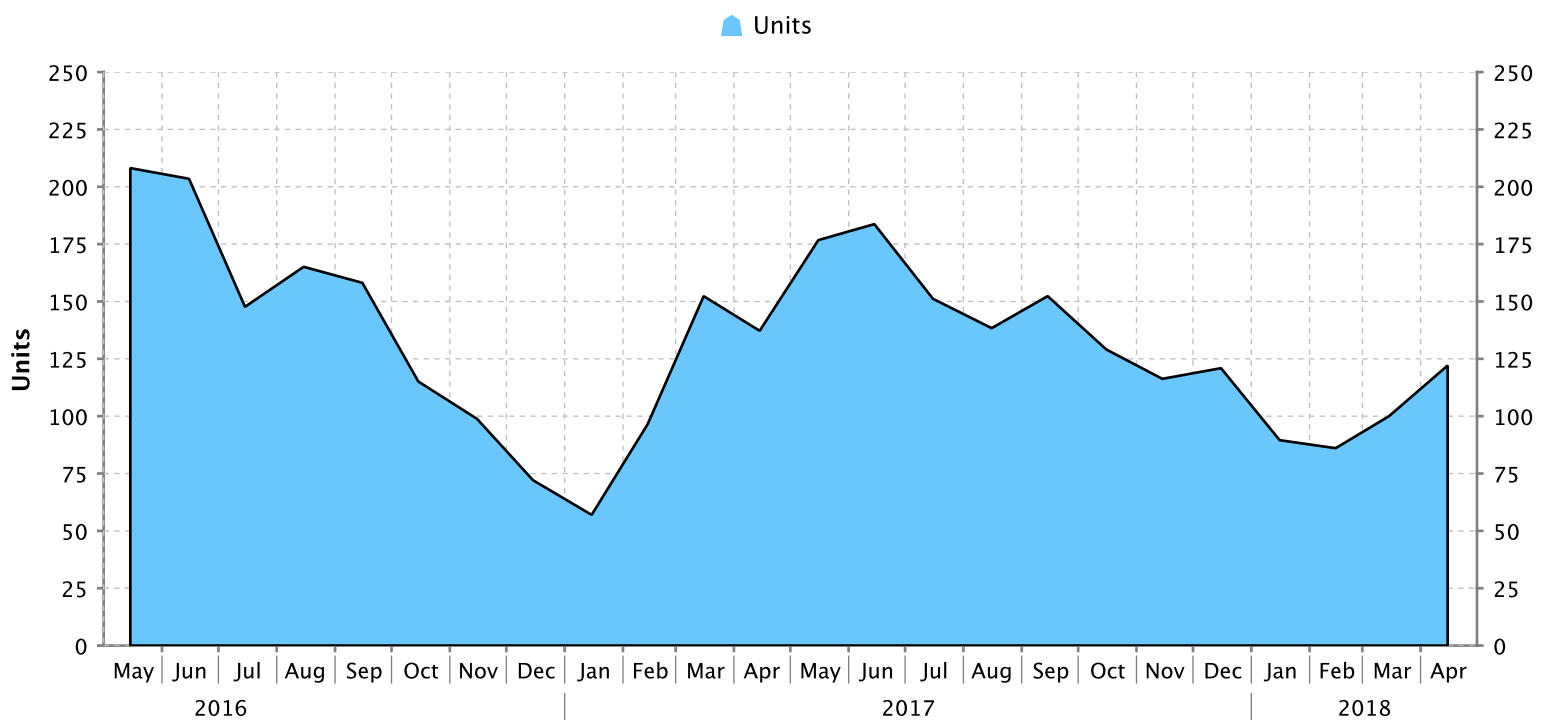
as at April 30, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	16	9	78%	164	148	11%
Units Reported Sold	5	7	-29%	87	170	-49%
Sell/List Ratio	31%	78%		53%	115%	
Reported Sales Dollars	\$1,276,500	\$1,630,700	-22%	\$21,375,286	\$34,891,245	-39%
Average Sell Price / Unit	\$255,300	\$232,957	10%	\$245,693	\$205,243	20%
Median Sell Price	\$225,000			\$259,900		
Sell Price / List Price	101%	102%		102%	102%	
Days to Sell	48	71	-32%	78	133	-41%
Active Listings	54	37				
Single Family						
Units Listed	226	224	1%	2,257	2,131	6%
Units Reported Sold	122	137	-11%	1,560	1,603	-3%
Sell/List Ratio	54%	61%		69%	75%	
Reported Sales Dollars	\$67,508,918	\$68,254,103	-1%	\$827,193,271	\$753,707,730	10%
Average Sell Price / Unit	\$553,352	\$498,205	11%	\$530,252	\$470,186	13%
Median Sell Price	\$532,000			\$500,000		
Sell Price / List Price	897%	100%		162%	99%	
Days to Sell	19	18	9%	23	24	-4%
Active Listings	308	276				
Condos (Apt)						
Units Listed	41	44	-7%	527	455	16%
Units Reported Sold	36	27	33%	430	412	4%
Sell/List Ratio	88%	61%		82%	91%	
Reported Sales Dollars	\$9,051,140	\$5,848,900	55%	\$122,237,550	\$100,746,498	21%
Average Sell Price / Unit	\$251,421	\$216,626	16%	\$284,273	\$244,530	16%
Median Sell Price	\$240,100			\$256,900		
Sell Price / List Price	100%	100%		100%	99%	
Days to Sell	17	13	38%	18	50	-64%
Active Listings	53	55				
Condos (Patio)						
Units Listed	10	6	67%	95	68	40%
Units Reported Sold	13	4	225%	82	65	26%
Sell/List Ratio	130%	67%		86%	96%	
Reported Sales Dollars	\$5,324,025	\$2,089,700	155%	\$34,604,608	\$22,069,780	57%
Average Sell Price / Unit	\$409,540	\$522,425	-22%	\$422,007	\$339,535	24%
Median Sell Price	\$472,500			\$422,800		
Sell Price / List Price	103%	103%		101%	100%	
Days to Sell	30	80	-62%	37	22	64%
Active Listings	10	11				
Condos (Twnhse)						
Units Listed	36	27	33%	344	288	19%
Units Reported Sold	20	21	-5%	260	274	-5%
Sell/List Ratio	56%	78%		76%	95%	
Reported Sales Dollars	\$6,264,300	\$7,057,200	-11%	\$84,338,833	\$79,342,625	6%
Average Sell Price / Unit	\$313,215	\$336,057	-7%	\$324,380	\$289,572	12%
Median Sell Price	\$316,000			\$310,000		
Sell Price / List Price	99%	101%		100%	99%	
Days to Sell	14	26	-47%	22	35	-36%
Active Listings	55	31				

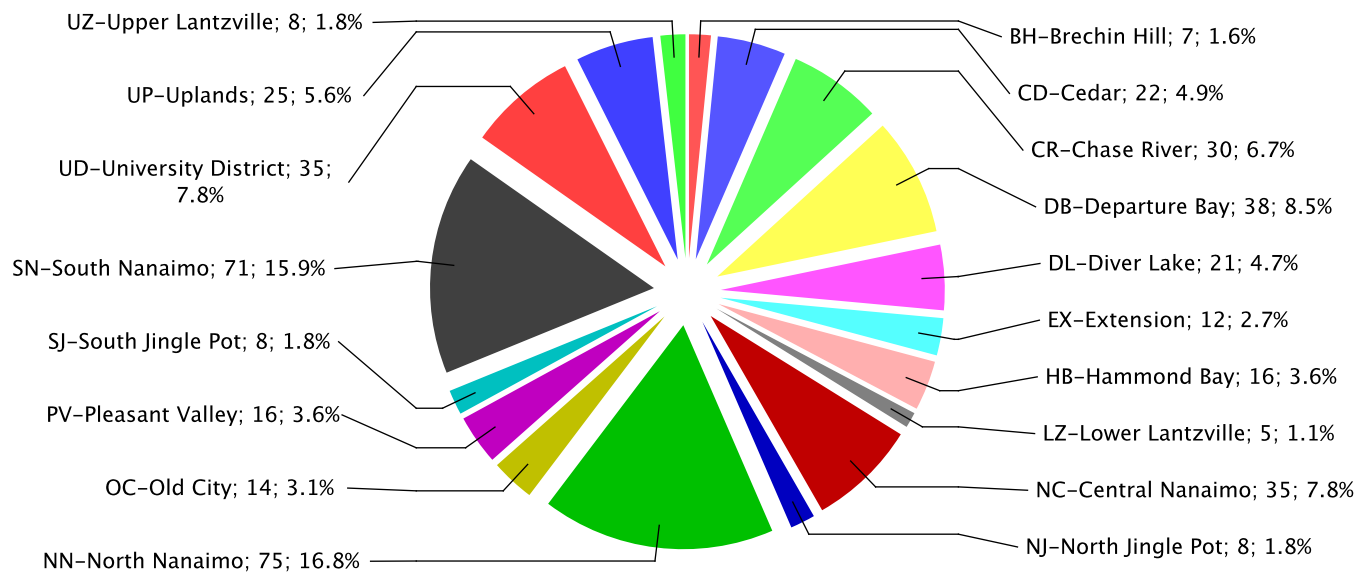
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Apr 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	4	0	2	0	0	0	0	0	1	7
CD-Cedar	0	0	1	0	1	2	4	3	3	3	1	0	1	3	22
CR-Chase River	0	0	0	0	0	1	3	6	14	5	0	1	0	0	30
DB-Departure Bay	0	0	0	0	0	0	0	9	12	6	8	0	1	2	38
DL-Diver Lake	0	0	0	1	2	1	1	5	7	3	1	0	0	0	21
EX-Extension	0	0	0	1	2	3	3	0	1	0	1	1	0	0	12
HB-Hammond Bay	0	0	0	0	0	0	0	0	7	5	0	1	3	0	16
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	3	0	1	0	0	1	5
NC-Central Nanaimo	0	0	0	0	3	9	5	8	10	0	0	0	0	0	35
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	1	2	2	2	1	8
NN-North Nanaimo	0	0	0	0	3	1	1	6	12	26	18	2	2	4	75
OC-Old City	0	0	0	0	2	3	4	1	2	1	1	0	0	0	14
PV-Pleasant Valley	0	0	0	0	0	0	1	1	10	3	1	0	0	0	16
SJ-South Jingle Pot	0	0	0	0	0	1	0	1	5	0	1	0	0	0	8
SN-South Nanaimo	0	0	3	9	10	8	5	16	13	7	0	0	0	0	71
UD-University District	0	0	3	0	1	4	5	7	10	3	2	0	0	0	35
UP-Uplands	0	0	0	0	0	1	4	6	7	6	0	0	0	1	25
UZ-Upper Lantzville	0	0	0	1	0	0	1	1	4	0	1	0	0	0	8
Zone 4 TOTALS	0	0	7	12	24	38	37	72	120	69	38	7	9	13	446

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to April 30, 2018 = 446

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	6	3	100%	42	41	2%
Units Reported Sold	3	2	50%	37	29	28%
Sell/List Ratio	50%	67%		88%	71%	
Reported Sales Dollars	\$279,000	\$281,000	-1%	\$3,757,700	\$2,707,800	39%
Average Sell Price / Unit	\$93,000	\$140,500	-34%	\$101,559	\$93,372	9%
Median Sell Price	\$85,000			\$95,000		
Sell Price / List Price	97%	101%		94%	94%	
Days to Sell	41	6	639%	124	107	16%
Active Listings	13	18				
Single Family						
Units Listed	5	7	-29%	82	81	1%
Units Reported Sold	7	6	17%	72	74	-3%
Sell/List Ratio	140%	86%		88%	91%	
Reported Sales Dollars	\$2,813,000	\$2,415,900	16%	\$28,976,836	\$25,108,700	15%
Average Sell Price / Unit	\$401,857	\$402,650	-0%	\$402,456	\$339,307	19%
Median Sell Price	\$350,000			\$387,900		
Sell Price / List Price	100%	98%		98%	98%	
Days to Sell	35	33	5%	41	62	-34%
Active Listings	11	15				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

