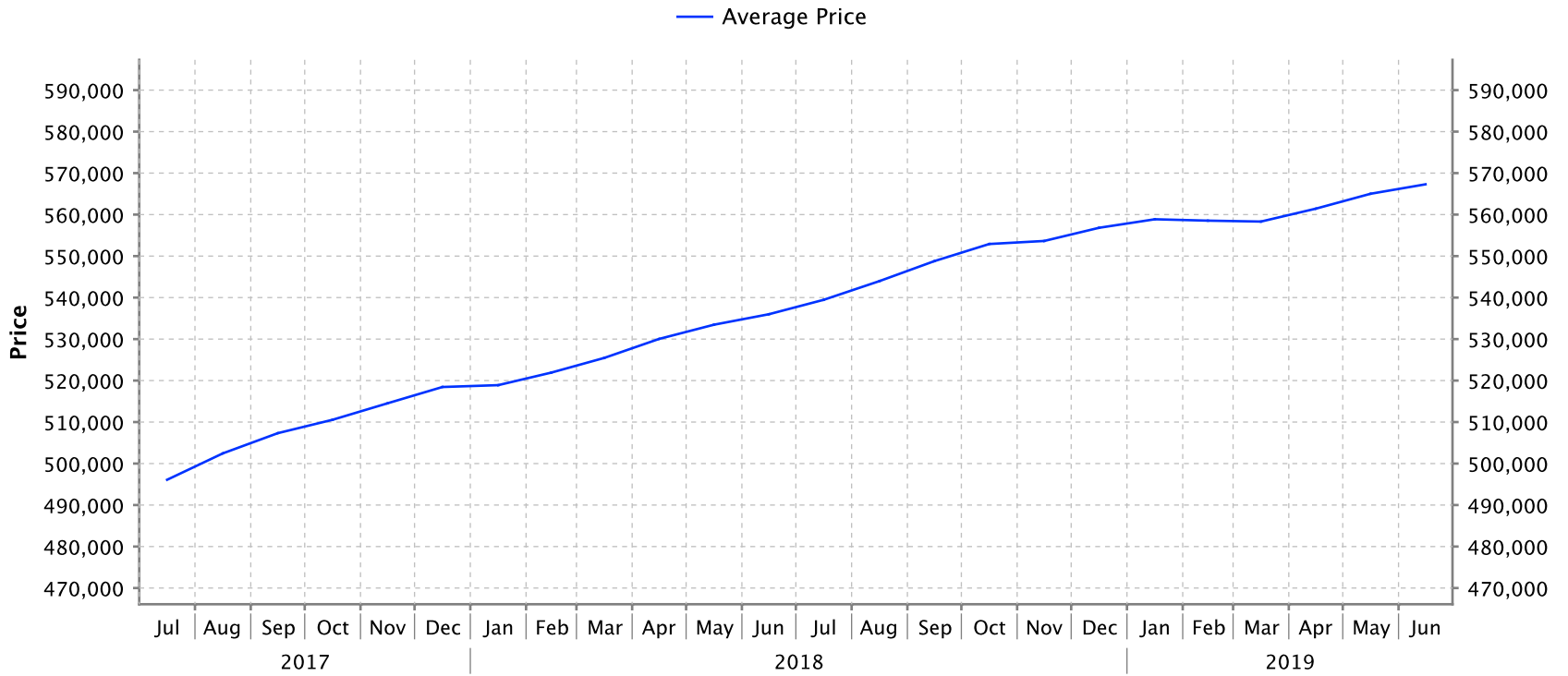


Nanaimo

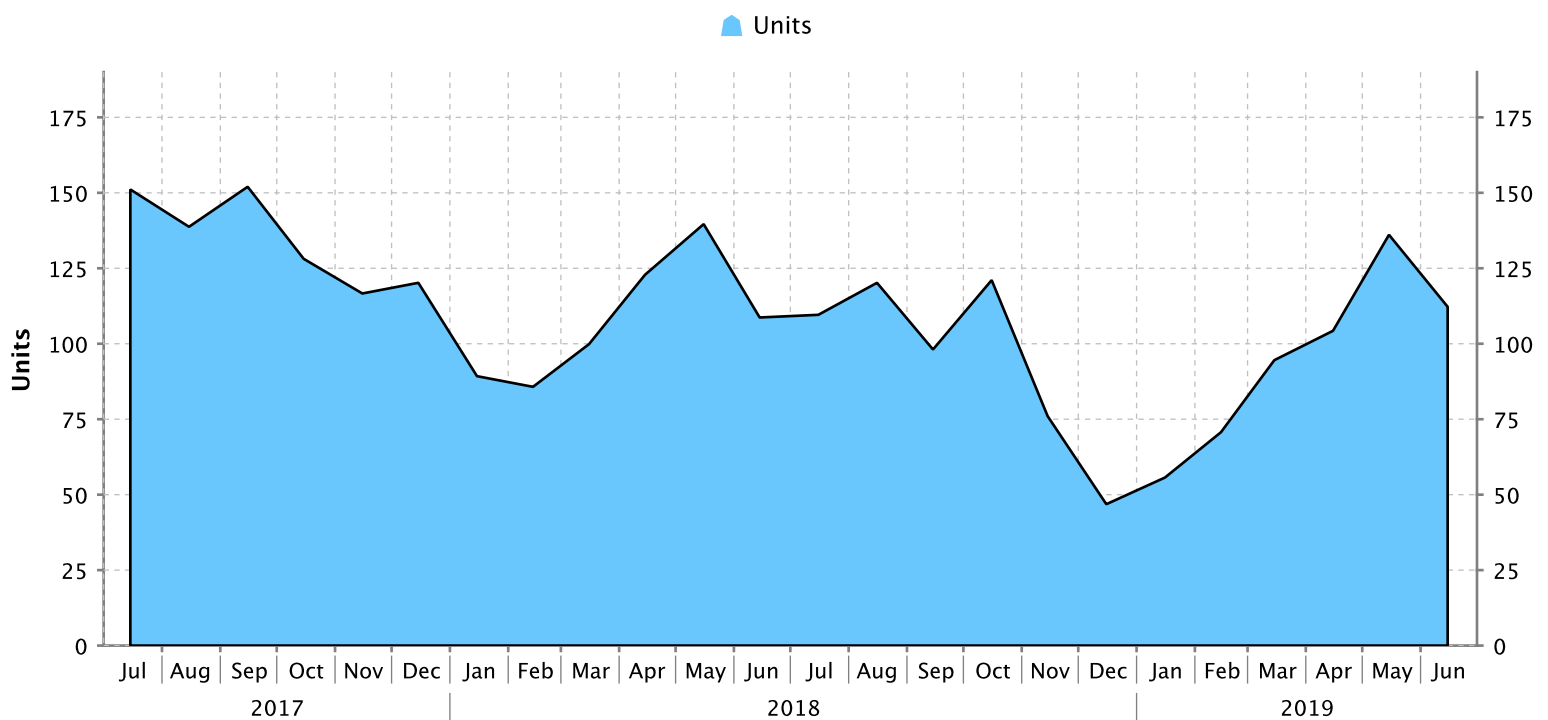
as at June 30, 2019

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	38	19	100%	292	162	80%
Units Reported Sold	7	3	133%	60	69	-13%
Sell/List Ratio	18%	16%		21%	43%	
Reported Sales Dollars	\$2,450,400	\$959,800	155%	\$17,527,346	\$17,914,386	-2%
Average Sell Price / Unit	\$350,057	\$319,933	9%	\$292,122	\$259,629	13%
Median Sell Price	\$350,000			\$282,000		
Sell Price / List Price	96%	99%		92%	99%	
Days to Sell	73	85	-14%	86	71	21%
Active Listings	148	65				
Single Family						
Units Listed	191	232	-18%	2,022	2,241	-10%
Units Reported Sold	112	108	4%	1,141	1,447	-21%
Sell/List Ratio	59%	47%		56%	65%	
Reported Sales Dollars	\$64,996,961	\$60,142,972	8%	\$647,285,645	\$775,570,439	-17%
Average Sell Price / Unit	\$580,330	\$556,879	4%	\$567,297	\$535,985	6%
Median Sell Price	\$574,888			\$544,900		
Sell Price / List Price	97%	99%		98%	99%	
Days to Sell	30	20	52%	30	24	28%
Active Listings	392	401				
Condos (Apt)						
Units Listed	42	58	-28%	532	540	-1%
Units Reported Sold	24	36	-33%	319	424	-25%
Sell/List Ratio	57%	62%		60%	79%	
Reported Sales Dollars	\$7,997,700	\$11,237,800	-29%	\$99,042,914	\$122,858,973	-19%
Average Sell Price / Unit	\$333,238	\$312,161	7%	\$310,479	\$289,762	7%
Median Sell Price	\$297,000			\$289,800		
Sell Price / List Price	97%	98%		98%	100%	
Days to Sell	34	21	60%	29	18	59%
Active Listings	92	65				
Condos (Patio)						
Units Listed	7	6	17%	89	100	-11%
Units Reported Sold	7	9	-22%	69	87	-21%
Sell/List Ratio	100%	150%		78%	87%	
Reported Sales Dollars	\$3,166,140	\$4,009,635	-21%	\$30,792,665	\$37,720,533	-18%
Average Sell Price / Unit	\$452,306	\$445,515	2%	\$446,271	\$433,569	3%
Median Sell Price	\$499,900			\$464,450		
Sell Price / List Price	102%	101%		99%	102%	
Days to Sell	34	10	226%	27	35	-21%
Active Listings	11	11				
Condos (Twnhse)						
Units Listed	43	29	48%	387	350	11%
Units Reported Sold	21	21	0%	208	249	-16%
Sell/List Ratio	49%	72%		54%	71%	
Reported Sales Dollars	\$8,275,522	\$6,701,600	23%	\$75,611,271	\$82,591,847	-8%
Average Sell Price / Unit	\$394,072	\$319,124	23%	\$363,516	\$331,694	10%
Median Sell Price	\$360,000			\$349,900		
Sell Price / List Price	100%	97%		98%	99%	
Days to Sell	15	15	2%	27	23	17%
Active Listings	67	56				

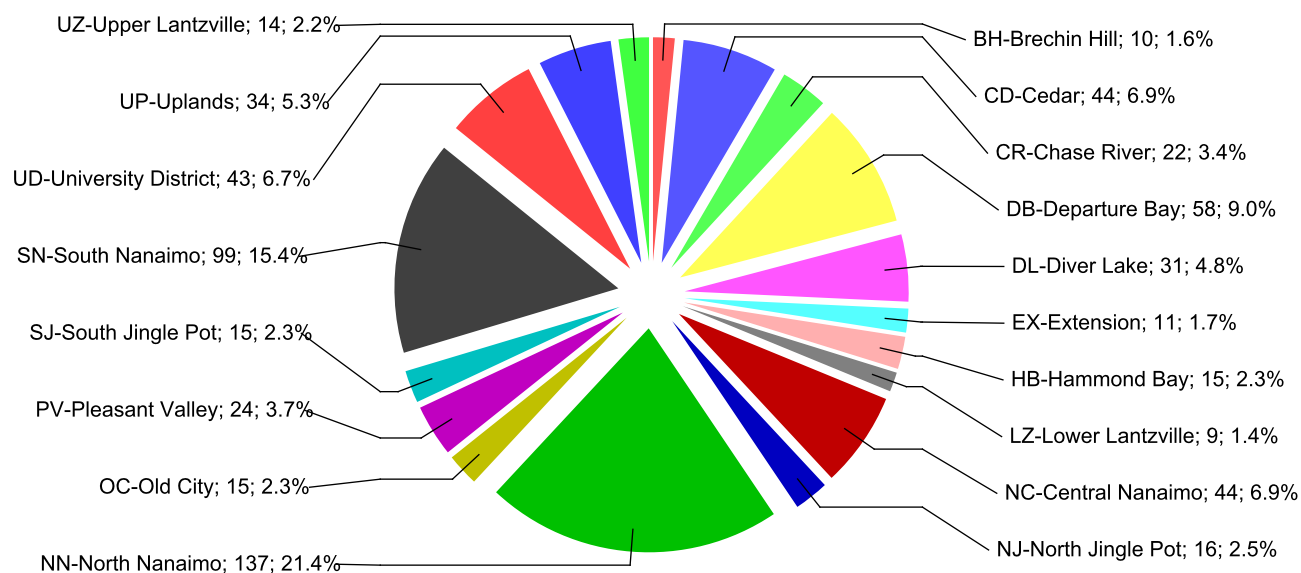
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	1	4	0	1	3	0	0	0	0	0	10
CD-Cedar	0	0	0	3	5	4	1	4	6	7	8	1	4	1	44
CR-Chase River	0	0	0	0	0	1	0	2	15	4	0	0	0	0	22
DB-Departure Bay	0	0	0	0	0	3	6	8	18	11	5	4	0	3	58
DL-Diver Lake	0	0	0	0	0	3	5	7	10	2	4	0	0	0	31
EX-Extension	0	1	0	1	2	1	0	2	2	1	0	0	0	1	11
HB-Hammond Bay	0	0	0	0	0	1	0	1	1	3	3	1	3	2	15
LZ-Lower Lantzville	0	0	0	0	0	0	1	1	2	1	1	1	0	2	9
NC-Central Nanaimo	0	0	0	1	2	6	12	9	12	2	0	0	0	0	44
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	5	6	4	0	1	16
NN-North Nanaimo	0	0	0	0	1	3	0	8	40	41	20	10	5	9	137
OC-Old City	0	1	0	1	1	6	0	4	1	1	0	0	0	0	15
PV-Pleasant Valley	0	0	0	0	0	3	0	4	4	8	3	1	0	1	24
SJ-South Jingle Pot	0	0	0	0	0	0	1	1	5	3	4	1	0	0	15
SN-South Nanaimo	0	0	1	1	8	13	19	18	22	17	0	0	0	0	99
UD-University District	0	0	0	1	0	8	4	1	15	10	2	2	0	0	43
UP-Uplands	0	0	0	0	0	3	5	6	13	4	2	0	1	0	34
UZ-Upper Lantzville	0	0	0	0	0	0	1	3	5	0	4	0	1	0	14
Zone 4 TOTALS	0	2	1	9	20	59	55	80	174	120	62	25	14	20	641

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to June 30, 2019 = 641

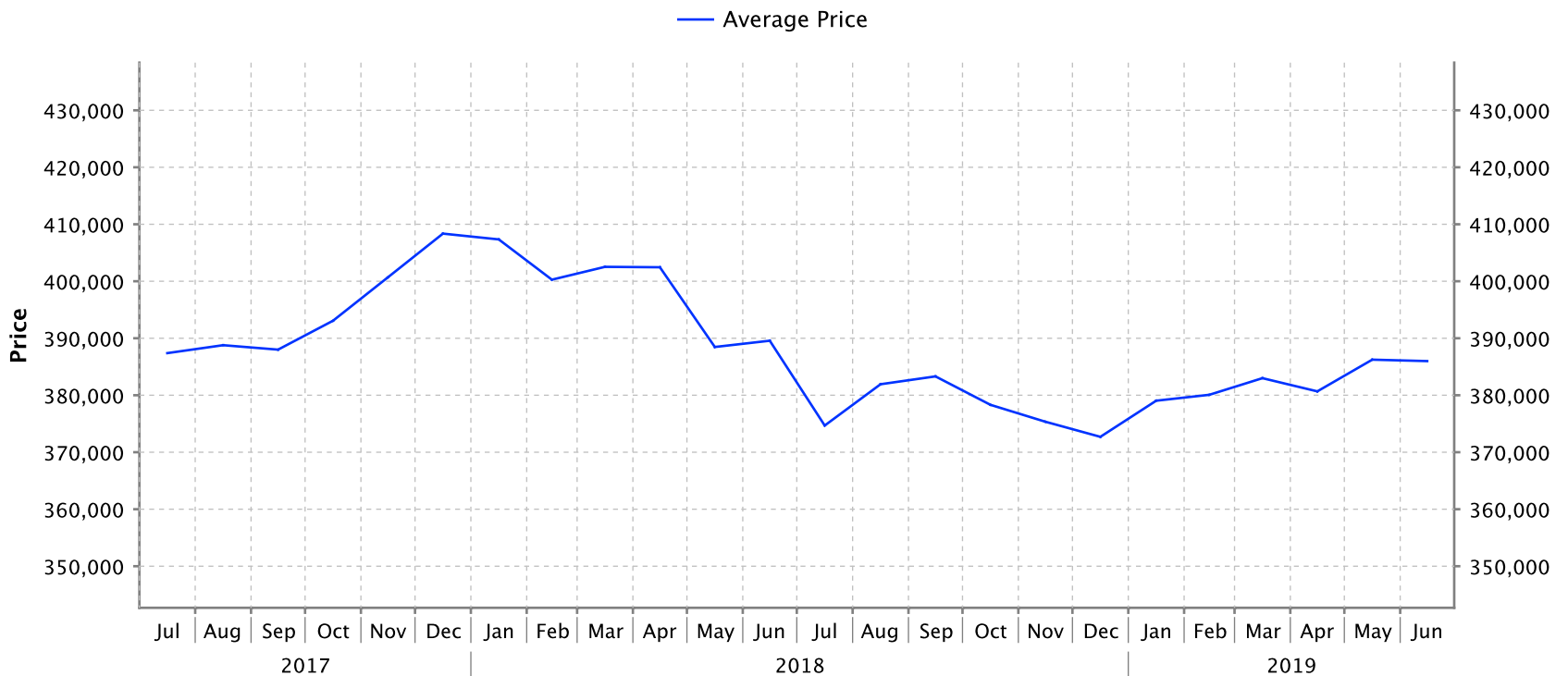
GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	3	4	-25%	27	36	-25%
Units Reported Sold	2	3	-33%	31	37	-16%
Sell/List Ratio	67%	75%		115%	103%	
Reported Sales Dollars	\$234,500	\$387,500	-39%	\$3,877,438	\$3,767,000	3%
Average Sell Price / Unit	\$117,250	\$129,167	-9%	\$125,079	\$101,811	23%
Median Sell Price	\$129,500			\$117,500		
Sell Price / List Price	96%	91%		96%	94%	
Days to Sell	43	45	-4%	69	123	-44%
Active Listings	6	14				
Single Family						
Units Listed	10	12	-17%	81	83	-2%
Units Reported Sold	6	9	-33%	56	74	-24%
Sell/List Ratio	60%	75%		69%	89%	
Reported Sales Dollars	\$2,238,500	\$3,411,356	-34%	\$21,615,400	\$28,827,756	-25%
Average Sell Price / Unit	\$373,083	\$379,040	-2%	\$385,989	\$389,564	-1%
Median Sell Price	\$355,000			\$399,000		
Sell Price / List Price	101%	99%		99%	98%	
Days to Sell	11	13	-14%	26	37	-29%
Active Listings	20	12				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price



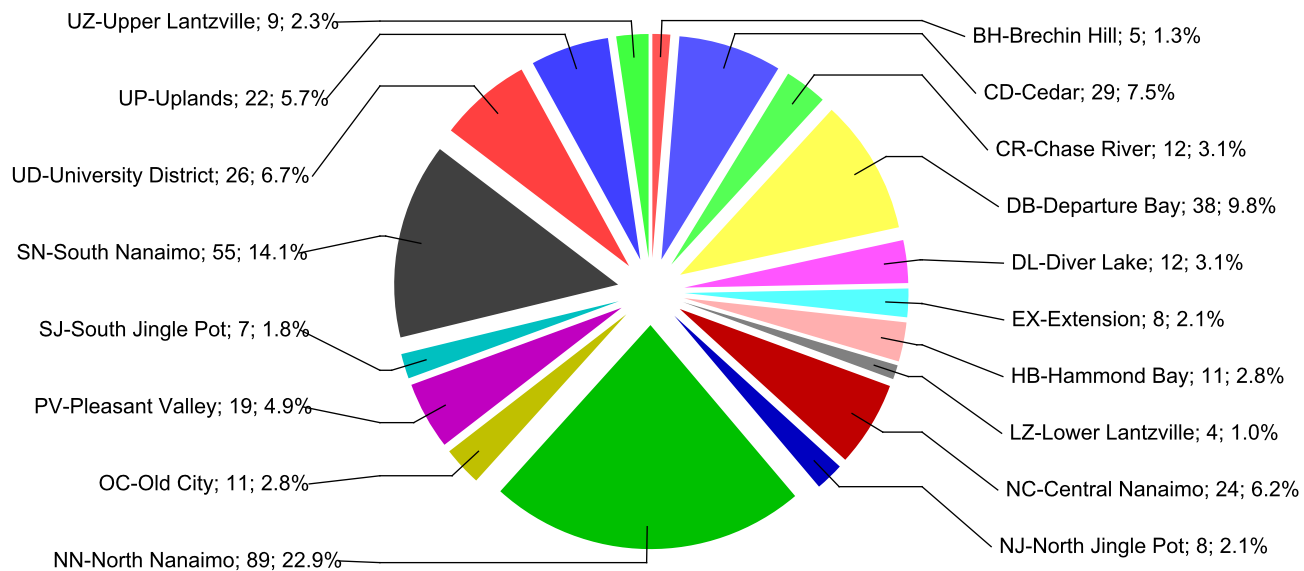
2nd Quarter 2019

MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	1	2	0	0	2	0	0	0	0	0	5
CD-Cedar	0	0	0	2	3	2	1	2	5	5	3	1	4	1	29
CR-Chase River	0	0	0	0	0	0	0	1	9	2	0	0	0	0	12
DB-Departure Bay	0	0	0	0	0	2	3	6	11	8	3	3	0	2	38
DL-Diver Lake	0	0	0	0	0	1	1	2	6	2	0	0	0	0	12
EX-Extension	0	0	0	1	2	0	0	2	1	1	0	0	0	1	8
HB-Hammond Bay	0	0	0	0	0	0	0	1	0	2	3	1	2	2	11
LZ-Lower Lantzville	0	0	0	0	0	0	1	0	2	0	0	0	0	1	4
NC-Central Nanaimo	0	0	0	0	1	2	7	4	9	1	0	0	0	0	24
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	3	2	3	0	0	8
NN-North Nanaimo	0	0	0	0	1	1	0	6	21	25	15	10	4	6	89
OC-Old City	0	1	0	1	1	4	0	2	1	1	0	0	0	0	11
PV-Pleasant Valley	0	0	0	0	0	2	0	4	4	6	2	1	0	0	19
SJ-South Jingle Pot	0	0	0	0	0	0	1	0	3	2	1	0	0	0	7
SN-South Nanaimo	0	0	0	0	4	5	11	10	13	12	0	0	0	0	55
UD-University District	0	0	0	0	0	5	3	0	9	8	0	1	0	0	26
UP-Uplands	0	0	0	0	0	3	2	5	7	3	2	0	0	0	22
UZ-Upper Lantzville	0	0	0	0	0	0	1	2	2	0	4	0	0	0	9
Zone 4 TOTALS	0	1	0	4	13	29	31	47	105	81	35	20	10	13	389

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2019 = 389