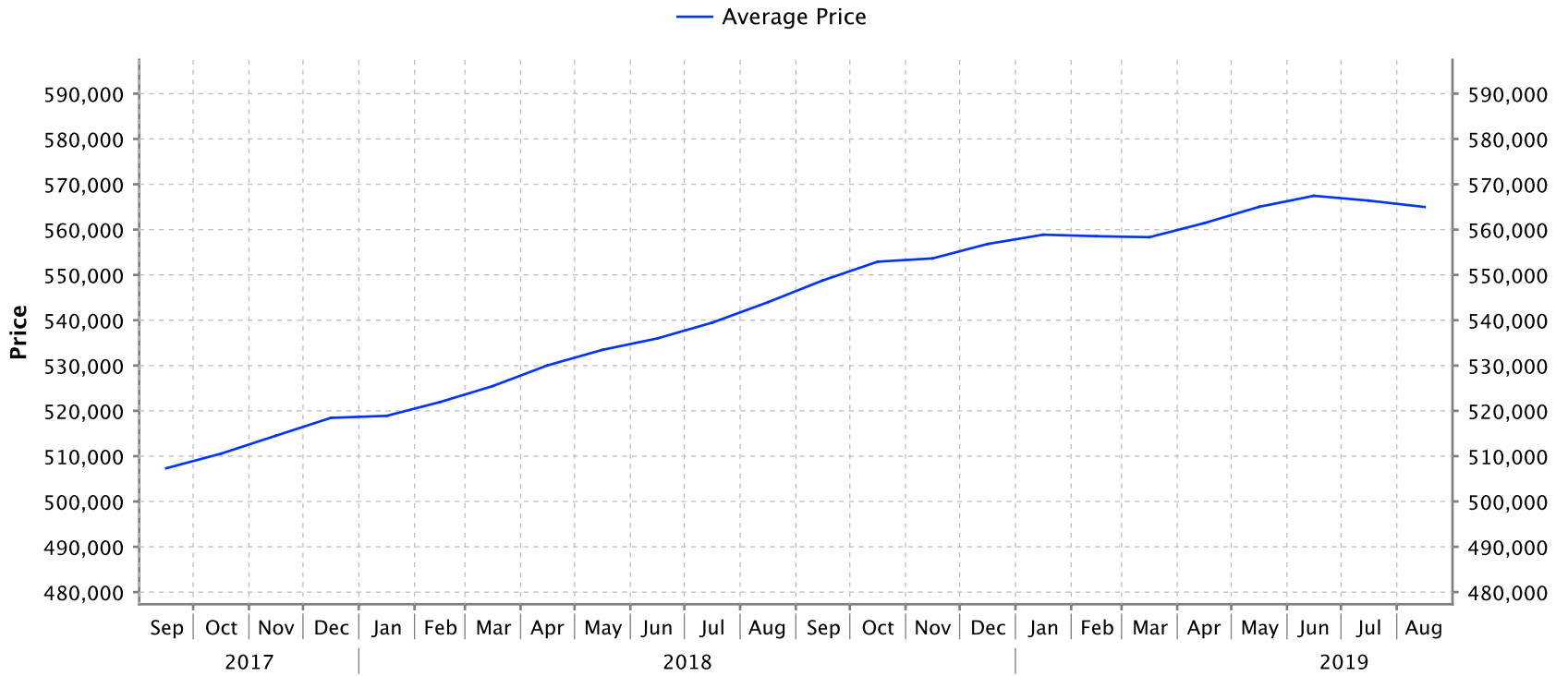


Nanaimo

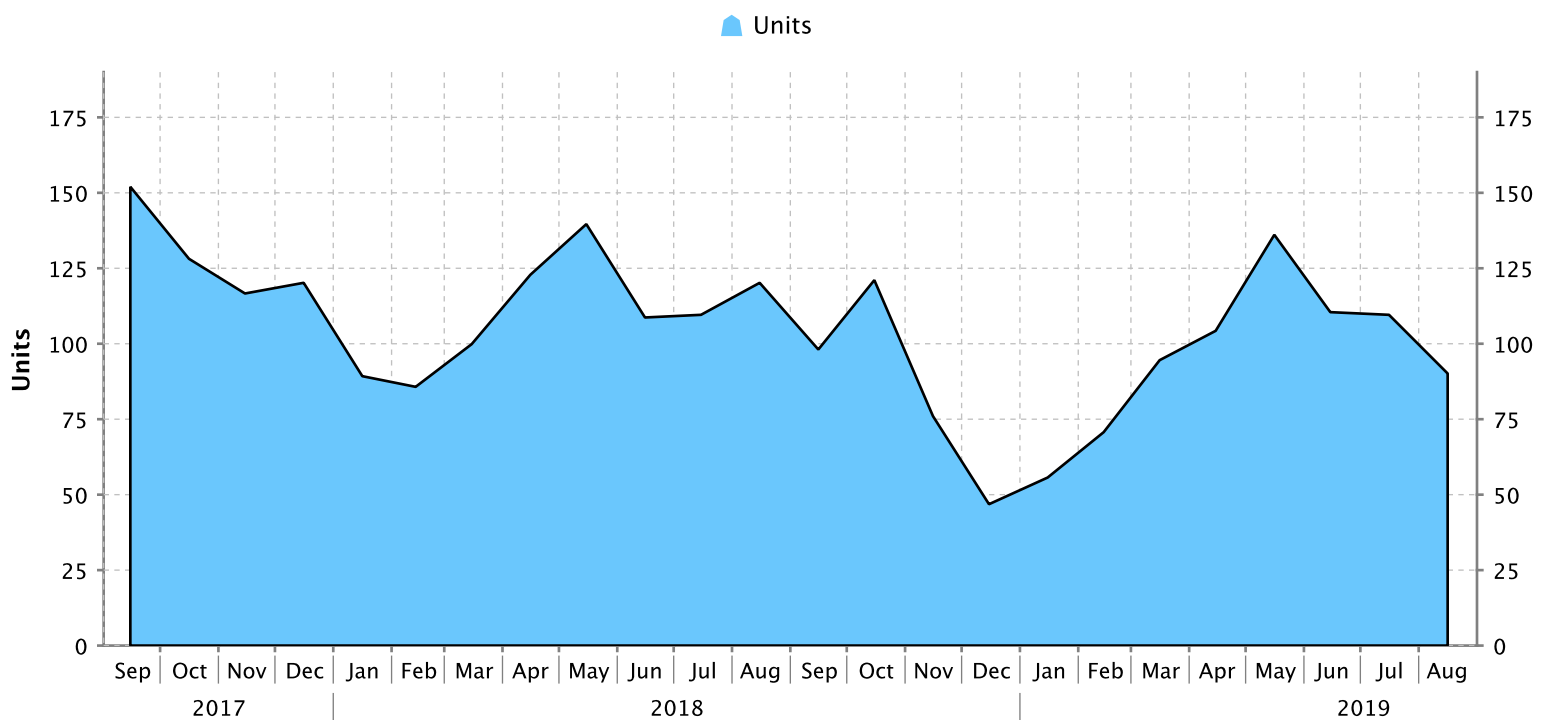
as at August 31, 2019

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	14	8	75%	324	179	81%
Units Reported Sold	11	3	267%	74	59	25%
Sell/List Ratio	79%	38%		23%	33%	
Reported Sales Dollars	\$2,973,000	\$619,000	380%	\$21,771,446	\$15,744,186	38%
Average Sell Price / Unit	\$270,273	\$206,333	31%	\$294,209	\$266,851	10%
Median Sell Price	\$263,000			\$275,000		
Sell Price / List Price	96%	97%		94%	96%	
Days to Sell	50	46	8%	83	56	48%
Active Listings	153	62				
Single Family						
Units Listed	168	159	6%	1,991	2,188	-9%
Units Reported Sold	90	120	-25%	1,109	1,387	-20%
Sell/List Ratio	54%	75%		56%	63%	
Reported Sales Dollars	\$49,466,000	\$68,015,418	-27%	\$626,574,069	\$754,495,607	-17%
Average Sell Price / Unit	\$549,622	\$566,795	-3%	\$564,990	\$543,977	4%
Median Sell Price	\$537,500			\$549,000		
Sell Price / List Price	98%	97%		97%	99%	
Days to Sell	24	34	-29%	30	25	22%
Active Listings	368	379				
Condos (Apt)						
Units Listed	38	34	12%	549	545	1%
Units Reported Sold	28	36	-22%	300	424	-29%
Sell/List Ratio	74%	106%		55%	78%	
Reported Sales Dollars	\$8,838,000	\$10,648,445	-17%	\$95,836,629	\$126,606,811	-24%
Average Sell Price / Unit	\$315,643	\$295,790	7%	\$319,455	\$298,601	7%
Median Sell Price	\$329,900			\$295,000		
Sell Price / List Price	97%	98%		97%	100%	
Days to Sell	32	24	31%	32	19	69%
Active Listings	95	60				
Condos (Patio)						
Units Listed	11	5	120%	107	90	19%
Units Reported Sold	8	7	14%	74	86	-14%
Sell/List Ratio	73%	140%		69%	96%	
Reported Sales Dollars	\$3,626,800	\$2,952,250	23%	\$33,226,100	\$37,724,738	-12%
Average Sell Price / Unit	\$453,350	\$421,750	7%	\$449,001	\$438,660	2%
Median Sell Price	\$471,000			\$471,000		
Sell Price / List Price	99%	97%		99%	101%	
Days to Sell	29	27	6%	26	36	-29%
Active Listings	14	4				
Condos (Twnhse)						
Units Listed	30	26	15%	380	350	9%
Units Reported Sold	20	25	-20%	209	234	-11%
Sell/List Ratio	67%	96%		55%	67%	
Reported Sales Dollars	\$7,114,295	\$8,961,500	-21%	\$76,508,354	\$77,928,147	-2%
Average Sell Price / Unit	\$355,715	\$358,460	-1%	\$366,069	\$333,026	10%
Median Sell Price	\$350,000			\$350,000		
Sell Price / List Price	97%	98%		98%	99%	
Days to Sell	37	17	114%	28	24	20%
Active Listings	72	61				

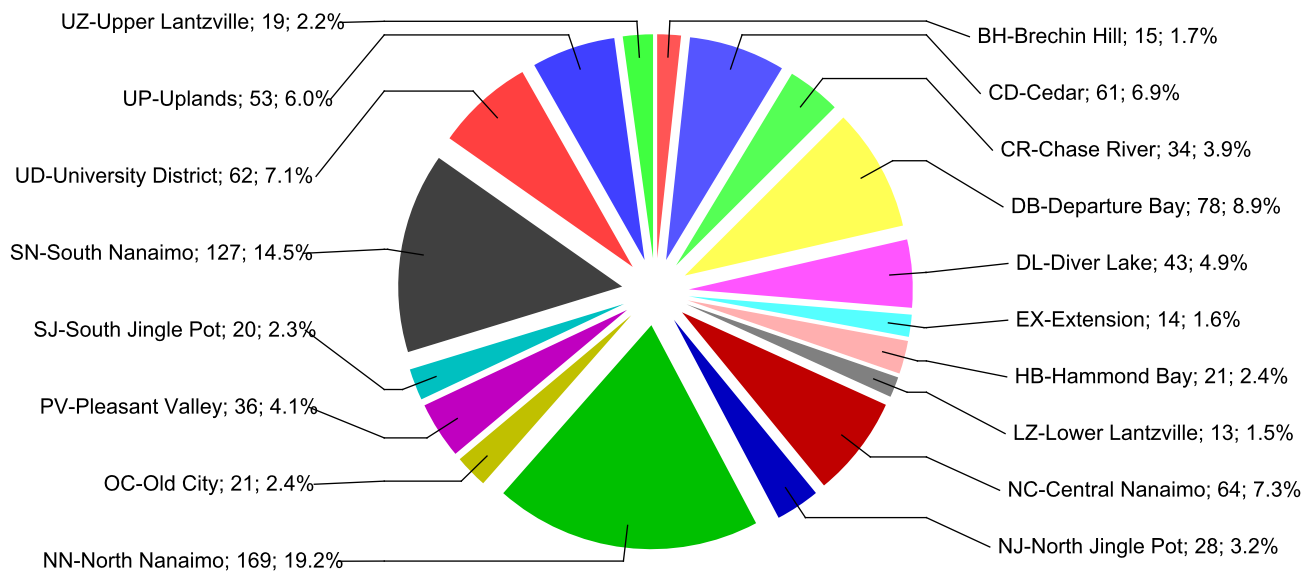
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Aug 31, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	1	6	0	2	3	1	1	0	0	0	15
CD-Cedar	0	0	0	3	6	6	2	5	8	12	10	2	4	3	61
CR-Chase River	0	0	0	0	0	1	2	4	20	7	0	0	0	0	34
DB-Departure Bay	0	0	0	0	0	3	8	8	30	15	6	5	0	3	78
DL-Diver Lake	0	0	0	0	1	3	5	9	13	7	4	0	0	1	43
EX-Extension	0	1	0	1	2	1	0	2	3	1	0	0	1	2	14
HB-Hammond Bay	0	0	0	0	0	1	0	1	1	5	3	2	4	4	21
LZ-Lower Lantzville	0	0	0	0	0	1	1	1	3	1	1	2	0	3	13
NC-Central Nanaimo	0	0	0	1	4	10	16	13	15	5	0	0	0	0	64
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	3	11	8	4	1	1	28
NN-North Nanaimo	0	0	0	0	1	5	1	8	49	55	24	12	5	9	169
OC-Old City	0	1	0	1	1	7	2	5	3	1	0	0	0	0	21
PV-Pleasant Valley	0	0	0	0	0	4	1	6	8	9	4	2	0	2	36
SJ-South Jingle Pot	0	0	0	0	0	0	2	1	8	4	4	1	0	0	20
SN-South Nanaimo	0	0	1	3	10	15	24	26	26	21	0	0	1	0	127
UD-University District	0	0	0	1	2	9	8	5	18	12	3	4	0	0	62
UP-Uplands	0	0	0	0	0	3	7	9	21	6	3	1	2	1	53
UZ-Upper Lantzville	0	0	0	0	0	0	1	3	8	2	4	0	1	0	19
Zone 4 TOTALS	0	2	1	11	28	75	80	108	240	175	75	35	19	29	878

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to August 31, 2019 = 878

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	5	2	150%	29	34	-15%
Units Reported Sold	3	5	-40%	27	35	-23%
Sell/List Ratio	60%	250%		93%	103%	
Reported Sales Dollars	\$492,500	\$596,000	-17%	\$3,754,838	\$3,870,500	-3%
Average Sell Price / Unit	\$164,167	\$119,200	38%	\$139,068	\$110,586	26%
Median Sell Price	\$171,500			\$129,500		
Sell Price / List Price	100%	93%		98%	95%	
Days to Sell	44	53	-17%	61	119	-48%
Active Listings	8	8				
Single Family						
Units Listed	6	9	-33%	72	85	-15%
Units Reported Sold	8	9	-11%	55	70	-21%
Sell/List Ratio	133%	100%		76%	82%	
Reported Sales Dollars	\$3,521,500	\$3,644,000	-3%	\$22,545,827	\$26,735,256	-16%
Average Sell Price / Unit	\$440,188	\$404,889	9%	\$409,924	\$381,932	7%
Median Sell Price	\$435,000			\$410,000		
Sell Price / List Price	95%	96%		98%	98%	
Days to Sell	44	49	-9%	29	32	-8%
Active Listings	15	11				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

