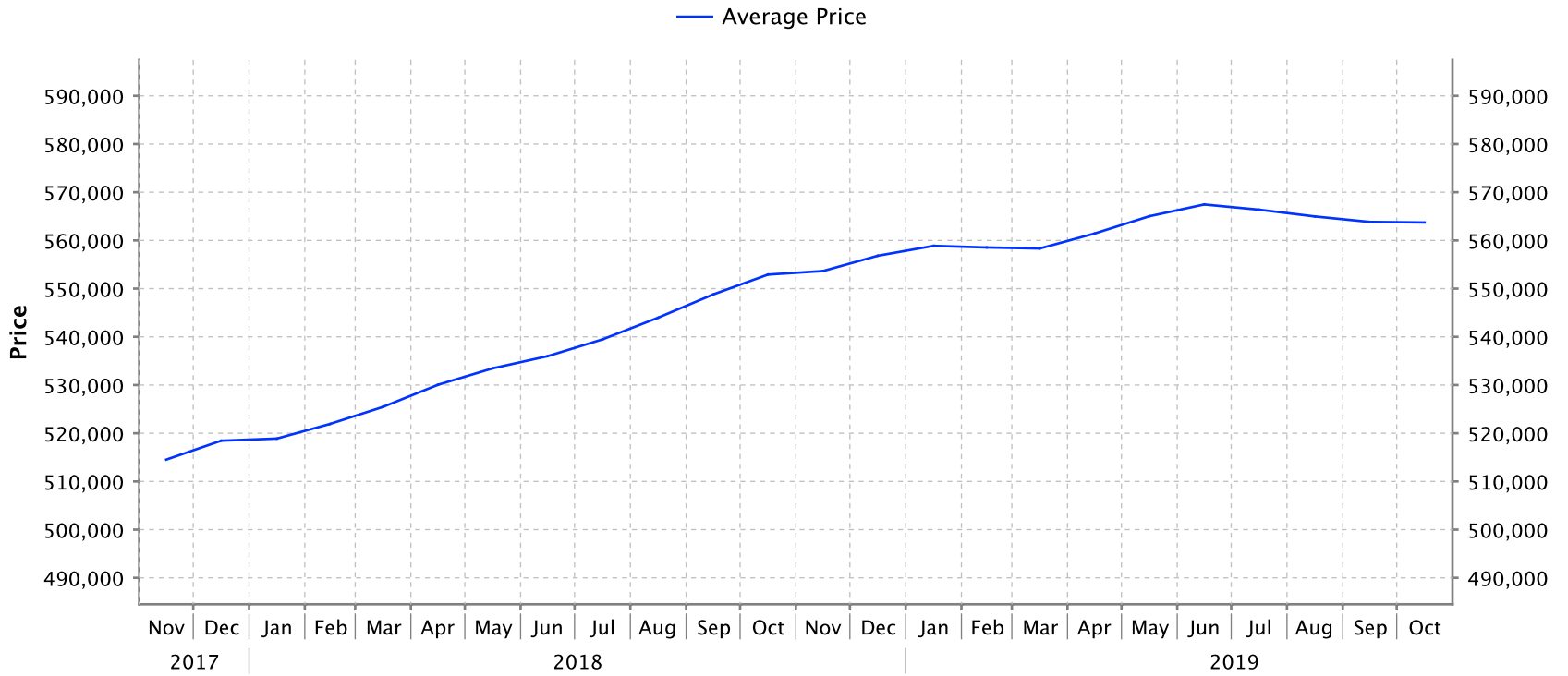


# Nanaimo

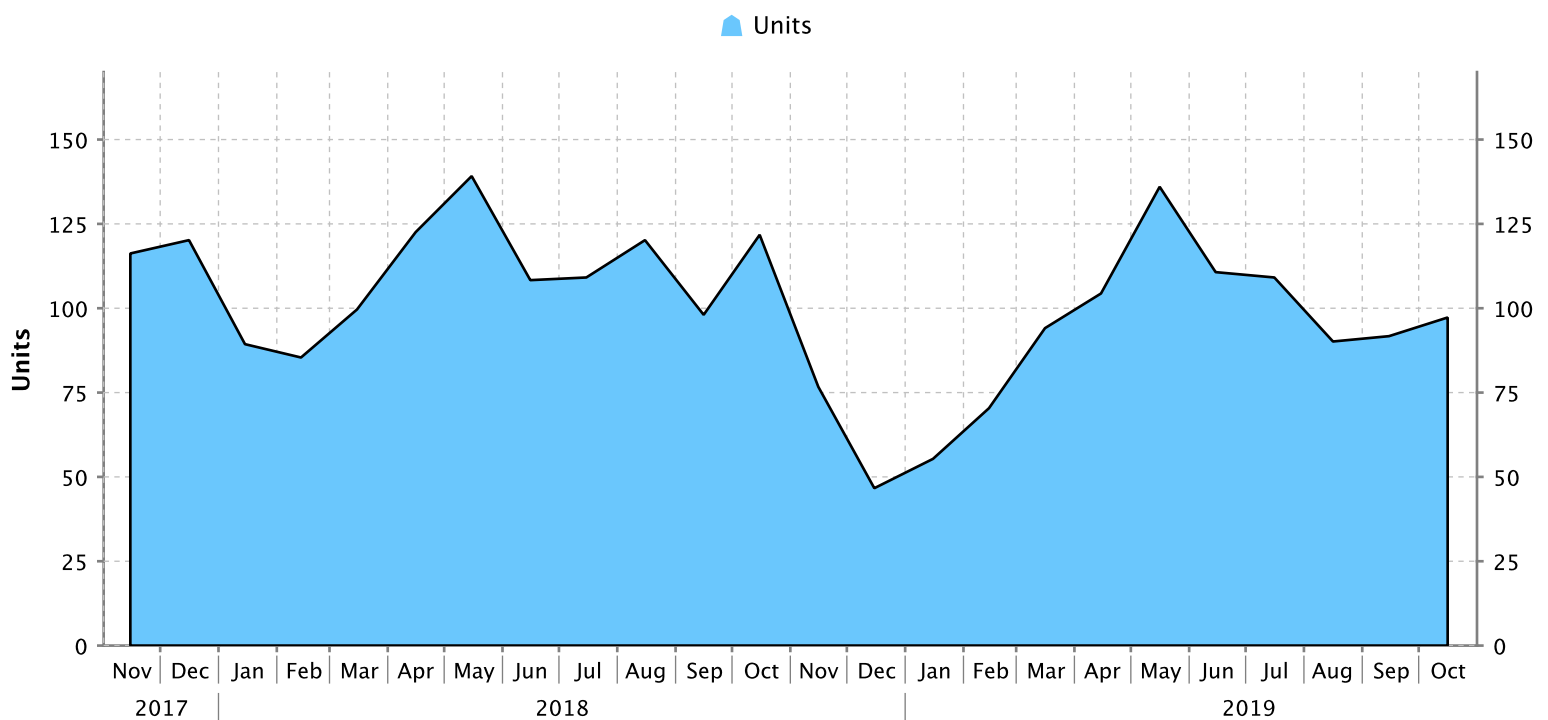
## as at October 31, 2019

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	15	11	36%	305	191	60%
Units Reported Sold	4	2	100%	87	57	53%
Sell/List Ratio	27%	18%		29%	30%	
Reported Sales Dollars	\$1,050,000	\$428,500	145%	\$25,721,846	\$15,359,286	67%
Average Sell Price / Unit	\$262,500	\$214,250	23%	\$295,653	\$269,461	10%
Median Sell Price	\$240,000			\$275,000		
Sell Price / List Price	97%	87%		94%	97%	
Days to Sell	120	132	-9%	83	59	43%
Active Listings	133	77				
<b>Single Family</b>						
Units Listed	145	199	-27%	1,953	2,166	-10%
Units Reported Sold	97	121	-20%	1,078	1,326	-19%
Sell/List Ratio	67%	61%		55%	61%	
Reported Sales Dollars	\$54,001,550	\$67,657,005	-20%	\$607,696,058	\$733,166,081	-17%
Average Sell Price / Unit	\$556,717	\$559,149	-0%	\$563,725	\$552,916	2%
Median Sell Price	\$539,500			\$545,000		
Sell Price / List Price	96%	97%		97%	99%	
Days to Sell	36	31	14%	31	26	20%
Active Listings	345	333				
<b>Condos (Apt)</b>						
Units Listed	29	83	-65%	547	581	-6%
Units Reported Sold	27	32	-16%	293	413	-29%
Sell/List Ratio	93%	39%		54%	71%	
Reported Sales Dollars	\$7,624,700	\$10,380,416	-27%	\$93,064,513	\$124,929,427	-26%
Average Sell Price / Unit	\$282,396	\$324,388	-13%	\$317,626	\$302,493	5%
Median Sell Price	\$269,900			\$295,000		
Sell Price / List Price	96%	98%		97%	100%	
Days to Sell	29	21	41%	34	20	76%
Active Listings	131	110				
<b>Condos (Patio)</b>						
Units Listed	7	10	-30%	100	95	5%
Units Reported Sold	3	7	-57%	72	88	-18%
Sell/List Ratio	43%	70%		72%	93%	
Reported Sales Dollars	\$1,379,780	\$3,726,190	-63%	\$31,709,390	\$39,131,128	-19%
Average Sell Price / Unit	\$459,927	\$532,313	-14%	\$440,408	\$444,672	-1%
Median Sell Price	\$536,445			\$450,000		
Sell Price / List Price	103%	100%		99%	101%	
Days to Sell	46	10	338%	28	32	-13%
Active Listings	14	10				
<b>Condos (Twnhse)</b>						
Units Listed	19	46	-59%	336	379	-11%
Units Reported Sold	19	22	-14%	210	225	-7%
Sell/List Ratio	100%	48%		62%	59%	
Reported Sales Dollars	\$7,656,295	\$7,748,000	-1%	\$79,115,941	\$75,783,047	4%
Average Sell Price / Unit	\$402,963	\$352,182	14%	\$376,743	\$336,814	12%
Median Sell Price	\$392,500			\$355,000		
Sell Price / List Price	96%	98%		98%	98%	
Days to Sell	57	32	78%	33	23	44%
Active Listings	45	68				

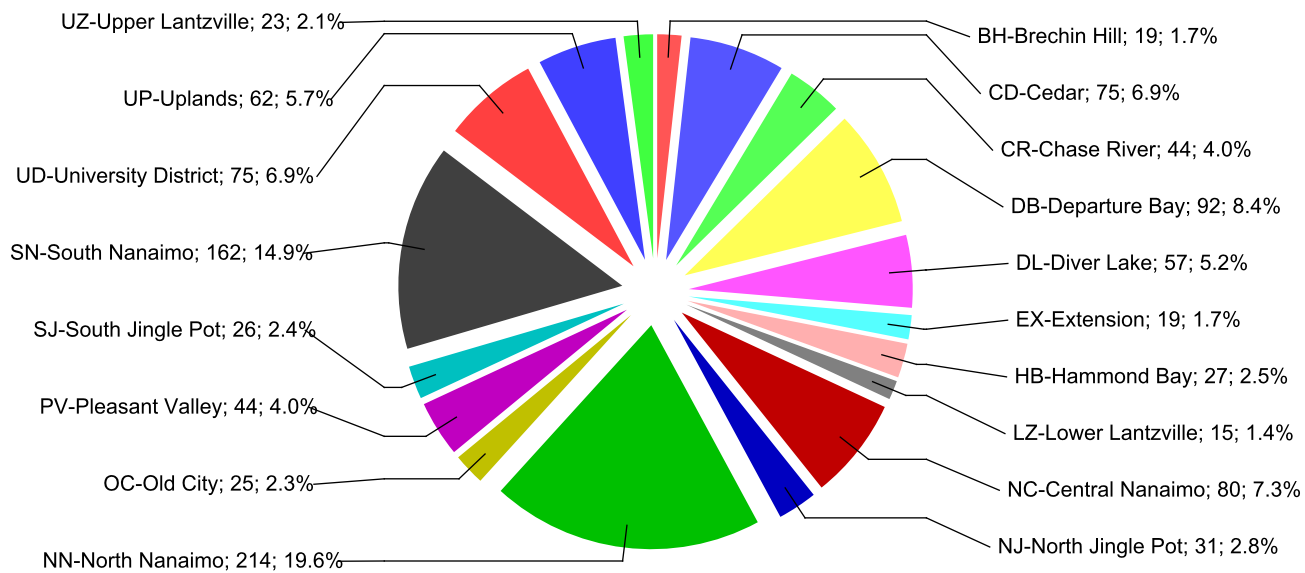
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Oct 31, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	2	1	6	0	2	6	1	1	0	0	0	19
CD-Cedar	0	0	0	3	6	8	2	8	12	12	11	3	5	5	75
CR-Chase River	0	0	0	0	0	1	3	5	27	8	0	0	0	0	44
DB-Departure Bay	0	0	0	0	0	4	11	11	33	18	7	5	0	3	92
DL-Diver Lake	0	0	0	0	1	4	10	9	19	8	5	0	0	1	57
EX-Extension	0	1	0	1	2	1	0	3	4	2	1	0	1	3	19
HB-Hammond Bay	0	0	0	0	0	1	1	1	1	6	5	3	4	5	27
LZ-Lower Lantzville	0	0	0	0	0	1	1	1	4	1	1	2	1	3	15
NC-Central Nanaimo	0	0	0	1	8	12	22	16	16	5	0	0	0	0	80
NJ-North Jingle Pot	0	0	0	0	0	0	0	1	4	12	8	4	1	1	31
NN-North Nanaimo	0	0	0	0	1	6	3	8	62	68	33	16	6	11	214
OC-Old City	0	1	0	2	1	8	2	7	3	1	0	0	0	0	25
PV-Pleasant Valley	0	0	0	0	0	5	2	6	13	9	4	3	0	2	44
SJ-South Jingle Pot	0	0	0	0	1	0	2	2	9	5	5	1	1	0	26
SN-South Nanaimo	0	0	1	3	12	20	30	36	32	26	0	1	1	0	162
UD-University District	0	0	0	1	3	12	11	7	19	15	3	4	0	0	75
UP-Uplands	0	0	0	0	0	3	10	10	24	7	3	1	3	1	62
UZ-Upper Lantzville	0	0	0	0	0	0	1	3	9	3	4	0	2	1	23
<b>Zone 4 TOTALS</b>	<b>0</b>	<b>2</b>	<b>1</b>	<b>13</b>	<b>36</b>	<b>92</b>	<b>111</b>	<b>136</b>	<b>297</b>	<b>207</b>	<b>91</b>	<b>43</b>	<b>25</b>	<b>36</b>	<b>1,090</b>

## Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to October 31, 2019 = 1,090

# GABRIOLA ISLAND

## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	1	0		27	38	-29%
Units Reported Sold	3	5	-40%	23	38	-39%
Sell/List Ratio	300%			85%	100%	
Reported Sales Dollars	\$353,000	\$644,000	-45%	\$3,210,588	\$4,426,650	-27%
Average Sell Price / Unit	\$117,667	\$128,800	-9%	\$139,591	\$116,491	20%
Median Sell Price	\$119,000			\$125,000		
Sell Price / List Price	93%	94%		98%	95%	
Days to Sell	104	91	14%	57	102	-43%
Active Listings	5	5				
<b>Single Family</b>						
Units Listed	6	3	100%	73	87	-16%
Units Reported Sold	5	6	-17%	54	68	-21%
Sell/List Ratio	83%	200%		74%	78%	
Reported Sales Dollars	\$2,299,500	\$1,762,500	30%	\$23,152,827	\$25,725,756	-10%
Average Sell Price / Unit	\$459,900	\$293,750	57%	\$428,756	\$378,320	13%
Median Sell Price	\$475,000			\$420,000		
Sell Price / List Price	95%	98%		98%	99%	
Days to Sell	56	20	181%	32	32	1%
Active Listings	16	10				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

### Cumulative Residential Average Single Family Sale Price

