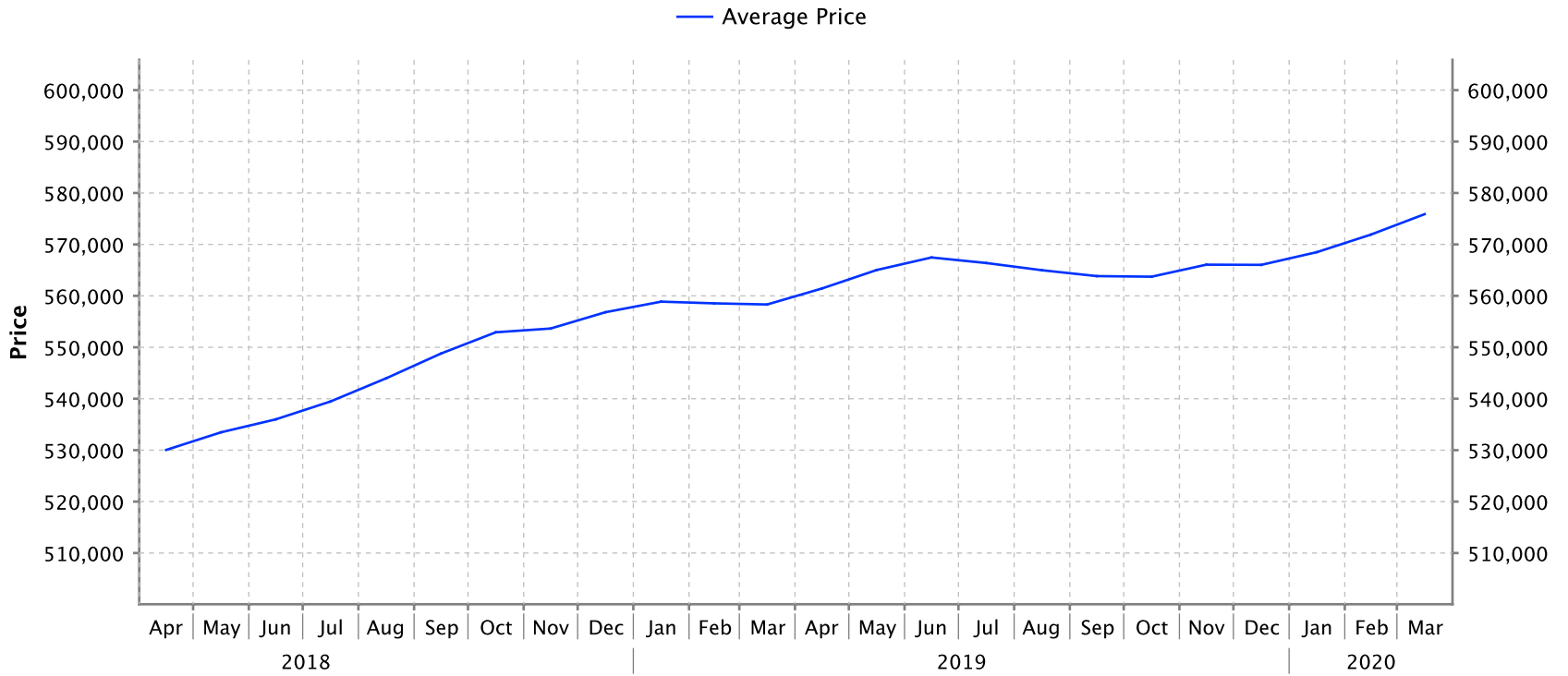


Nanaimo

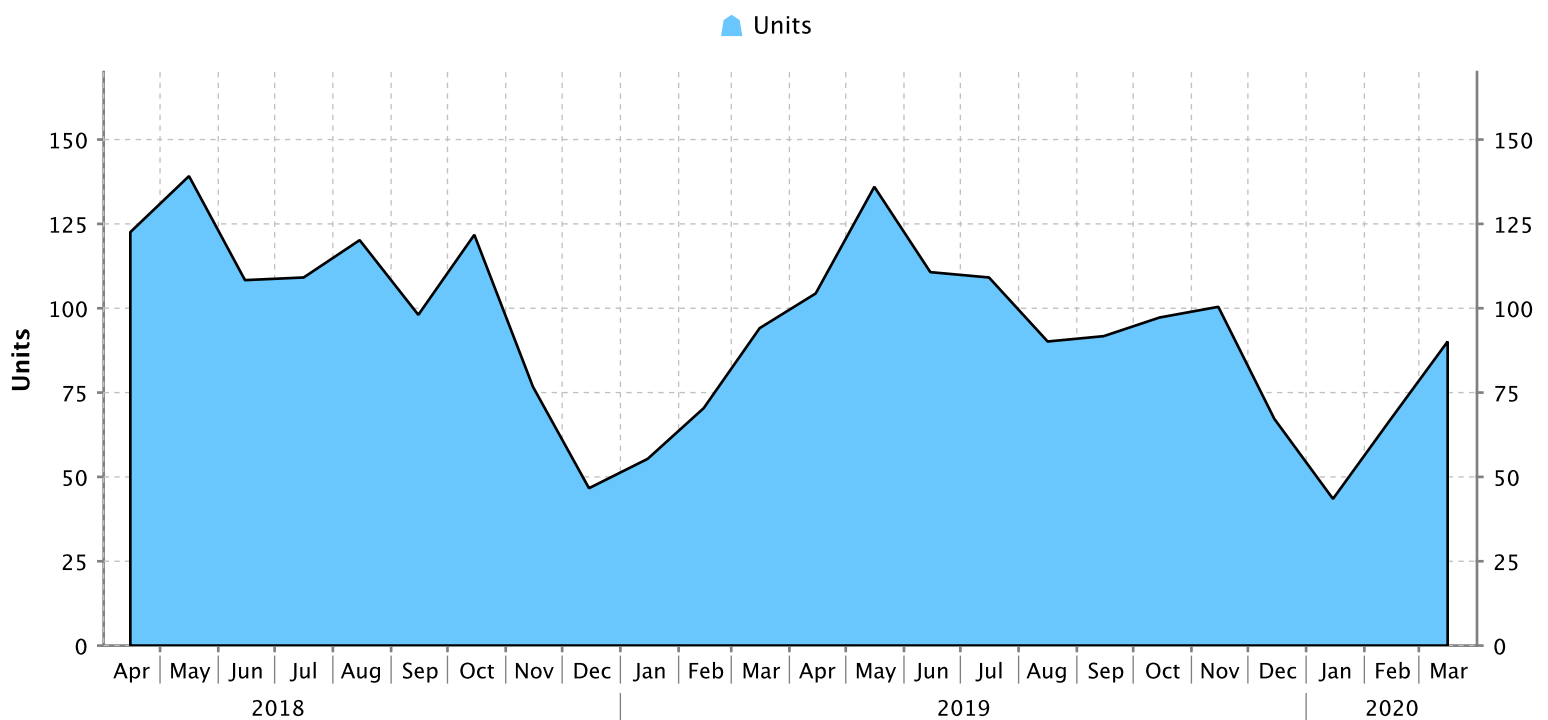
as at March 31, 2020

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	9	47	-81%	254	238	7%
Units Reported Sold	11	8	38%	102	46	122%
Sell/List Ratio	122%	17%		40%	19%	
Reported Sales Dollars	\$2,788,000	\$2,389,800	17%	\$28,013,850	\$13,330,496	110%
Average Sell Price / Unit	\$253,455	\$298,725	-15%	\$274,646	\$289,793	-5%
Median Sell Price	\$245,000			\$263,000		
Sell Price / List Price	96%	91%		95%	92%	
Days to Sell	144	72	101%	89	95	-7%
Active Listings	97	108				
Single Family						
Units Listed	185	199	-7%	1,883	2,131	-12%
Units Reported Sold	90	94	-4%	1,103	1,158	-5%
Sell/List Ratio	49%	47%		59%	54%	
Reported Sales Dollars	\$53,303,585	\$51,202,275	4%	\$635,199,825	\$646,538,682	-2%
Average Sell Price / Unit	\$592,262	\$544,705	9%	\$575,884	\$558,324	3%
Median Sell Price	\$565,000			\$557,000		
Sell Price / List Price	98%	98%		97%	98%	
Days to Sell	29	34	-12%	32	27	18%
Active Listings	288	313				
Condos (Apt)						
Units Listed	48	55	-13%	525	542	-3%
Units Reported Sold	13	34	-62%	278	345	-19%
Sell/List Ratio	27%	62%		53%	64%	
Reported Sales Dollars	\$4,445,000	\$9,929,240	-55%	\$87,223,070	\$104,123,366	-16%
Average Sell Price / Unit	\$341,923	\$292,036	17%	\$313,752	\$301,807	4%
Median Sell Price	\$300,000			\$290,000		
Sell Price / List Price	98%	97%		97%	98%	
Days to Sell	58	29	97%	34	27	24%
Active Listings	146	77				
Condos (Patio)						
Units Listed	5	6	-17%	90	95	-5%
Units Reported Sold	5	4	25%	70	78	-10%
Sell/List Ratio	100%	67%		78%	82%	
Reported Sales Dollars	\$2,423,445	\$1,607,395	51%	\$31,674,253	\$34,107,075	-7%
Average Sell Price / Unit	\$484,689	\$401,849	21%	\$452,489	\$437,270	3%
Median Sell Price	\$535,000			\$465,000		
Sell Price / List Price	100%	95%		100%	100%	
Days to Sell	54	39	38%	29	24	18%
Active Listings	10	12				
Condos (Twnhse)						
Units Listed	22	44	-50%	319	382	-16%
Units Reported Sold	21	13	62%	226	199	14%
Sell/List Ratio	95%	30%		71%	52%	
Reported Sales Dollars	\$8,667,700	\$4,845,490	79%	\$87,782,229	\$67,855,735	29%
Average Sell Price / Unit	\$412,748	\$372,730	11%	\$388,417	\$340,984	14%
Median Sell Price	\$411,000			\$363,888		
Sell Price / List Price	98%	99%		98%	98%	
Days to Sell	21	36	-42%	30	23	29%
Active Listings	39	74				

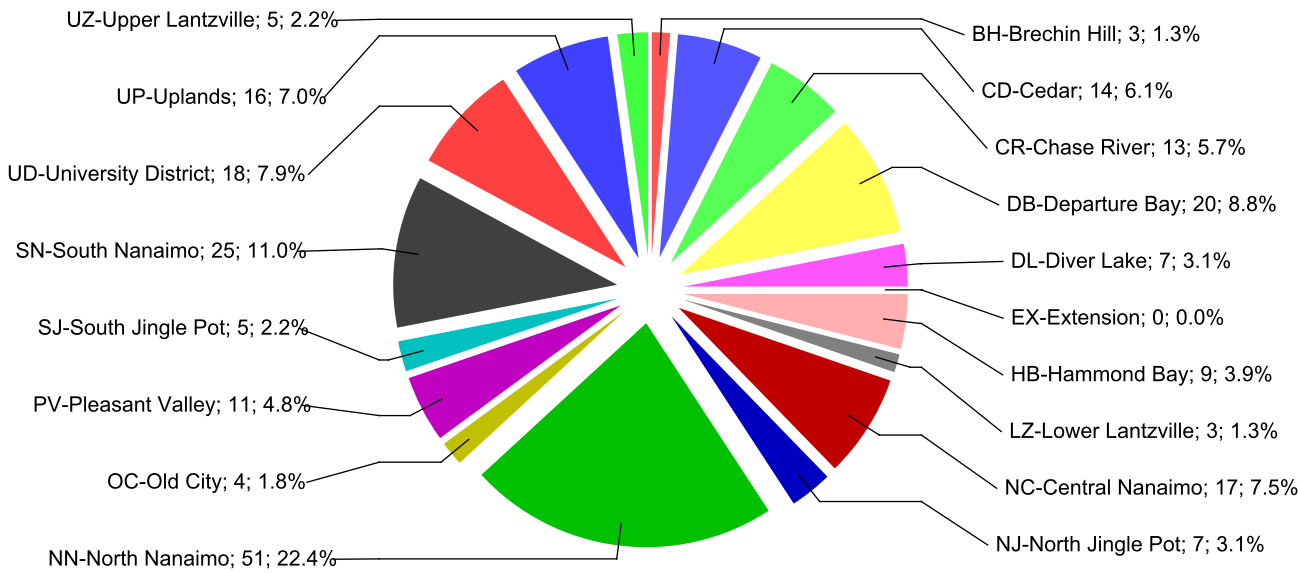
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	1	2	0	0	0	0	0	0	3
CD-Cedar	0	0	1	0	0	0	0	3	5	0	3	0	1	1	14
CR-Chase River	0	0	0	0	0	1	0	1	3	6	1	1	0	0	13
DB-Departure Bay	0	0	0	0	0	0	3	3	6	5	0	2	0	1	20
DL-Diver Lake	0	0	0	0	0	1	0	2	3	0	1	0	0	0	7
EX-Extension	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HB-Hammond Bay	0	0	0	0	0	0	0	1	2	0	3	0	3	0	9
LZ-Lower Lantzville	0	0	0	0	0	0	0	1	0	1	0	0	1	0	3
NC-Central Nanaimo	0	0	0	0	0	2	5	6	4	0	0	0	0	0	17
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	3	1	1	1	0	1	7
NN-North Nanaimo	0	0	0	0	0	0	0	4	12	12	11	5	2	5	51
OC-Old City	0	0	0	1	1	0	1	0	1	0	0	0	0	0	4
PV-Pleasant Valley	0	0	0	0	0	1	0	2	5	1	0	0	0	2	11
SJ-South Jingle Pot	0	0	0	0	1	0	0	0	2	0	0	1	1	0	5
SN-South Nanaimo	0	0	0	0	2	3	1	13	4	2	0	0	0	0	25
UD-University District	0	0	0	0	0	0	3	2	6	4	2	0	1	0	18
UP-Uplands	0	0	0	0	0	0	3	5	7	1	0	0	0	0	16
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	1	1	0	0	1	1	5
Zone 4 TOTALS	0	0	1	1	4	9	17	45	64	34	22	10	10	11	228

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2020 = 228

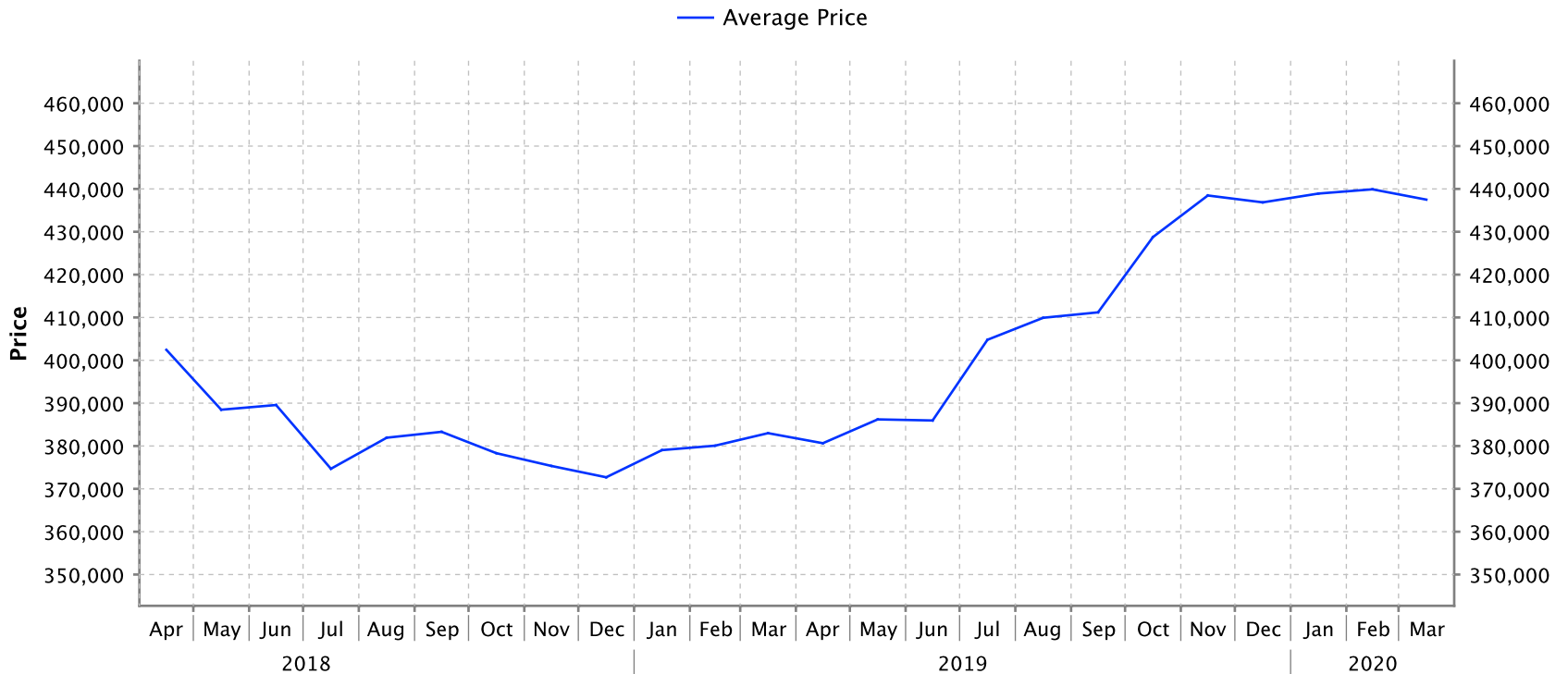
GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	3	33%	31	28	11%
Units Reported Sold	3	0		24	30	-20%
Sell/List Ratio	75%	0%		77%	107%	
Reported Sales Dollars	\$478,000	\$0		\$3,437,200	\$3,642,038	-6%
Average Sell Price / Unit	\$159,333			\$143,217	\$121,401	18%
Median Sell Price	\$139,000			\$134,000		
Sell Price / List Price	96%			97%	96%	
Days to Sell	15			38	72	-46%
Active Listings	5	3				
Single Family						
Units Listed	4	8	-50%	66	77	-14%
Units Reported Sold	2	5	-60%	53	66	-20%
Sell/List Ratio	50%	62%		80%	86%	
Reported Sales Dollars	\$943,150	\$2,390,500	-61%	\$23,187,477	\$25,277,756	-8%
Average Sell Price / Unit	\$471,575	\$478,100	-1%	\$437,500	\$382,996	14%
Median Sell Price	\$523,150			\$430,000		
Sell Price / List Price	92%	100%		97%	99%	
Days to Sell	30	14	121%	37	28	30%
Active Listings	6	9				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price



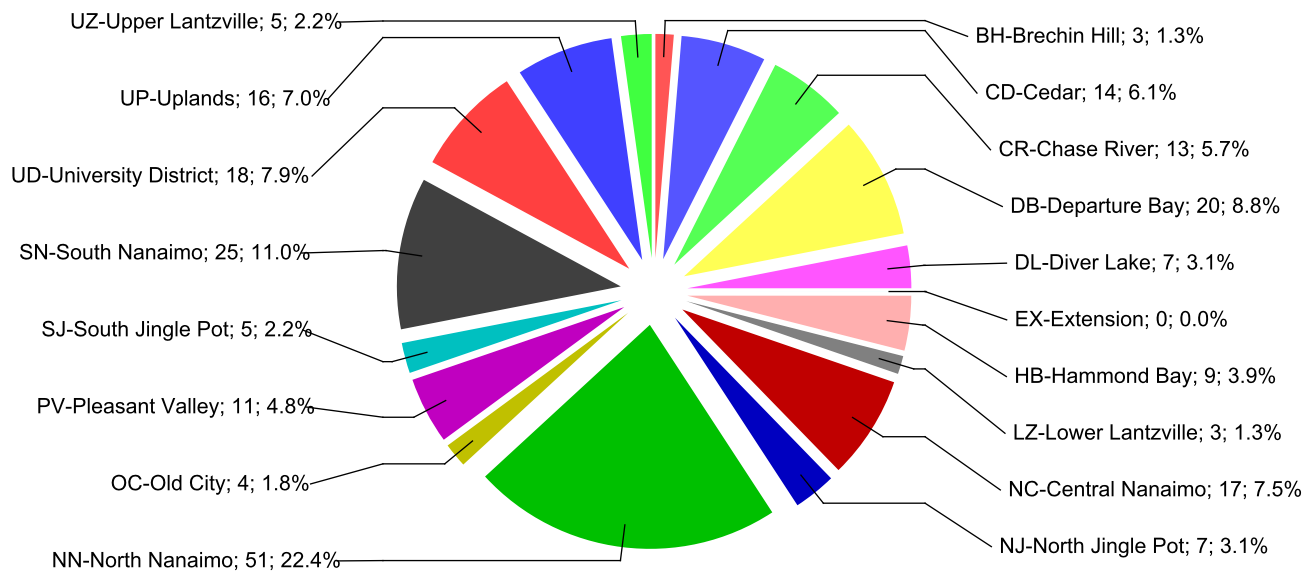
1st Quarter 2020

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
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CD-Cedar	0	0	1	0	0	0	0	3	5	0	3	0	1	1	14
CR-Chase River	0	0	0	0	0	1	0	1	3	6	1	1	0	0	13
DB-Departure Bay	0	0	0	0	0	0	3	3	6	5	0	2	0	1	20
DL-Diver Lake	0	0	0	0	0	1	0	2	3	0	1	0	0	0	7
EX-Extension	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HB-Hammond Bay	0	0	0	0	0	0	0	1	2	0	3	0	3	0	9
LZ-Lower Lantzville	0	0	0	0	0	0	0	1	0	1	0	0	1	0	3
NC-Central Nanaimo	0	0	0	0	0	2	5	6	4	0	0	0	0	0	17
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	3	1	1	1	0	1	7
NN-North Nanaimo	0	0	0	0	0	0	0	4	12	12	11	5	2	5	51
OC-Old City	0	0	0	1	1	0	1	0	1	0	0	0	0	0	4
PV-Pleasant Valley	0	0	0	0	0	1	0	2	5	1	0	0	0	2	11
SJ-South Jingle Pot	0	0	0	0	1	0	0	0	2	0	0	1	1	0	5
SN-South Nanaimo	0	0	0	0	2	3	1	13	4	2	0	0	0	0	25
UD-University District	0	0	0	0	0	0	3	2	6	4	2	0	1	0	18
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UZ-Upper Lantzville	0	0	0	0	0	1	0	0	1	1	0	0	1	1	5
Zone 4 TOTALS	0	0	1	1	4	9	17	45	64	34	22	10	10	11	228

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2020 = 228