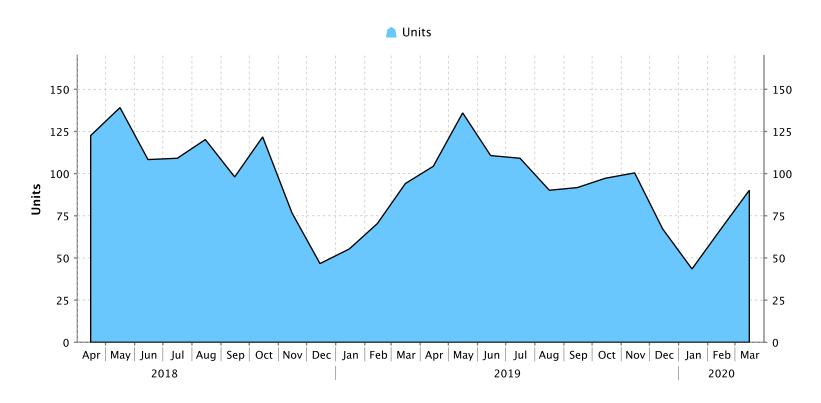
Nanaimo as at March 31, 2020

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

Units Listed Units Reported Sold Interpreted Sold Interpr		Months to Date)
Units Listed		Last Year	This Year	% Change
Units Reported Sold	Lots			
Sell/List Ratio 122% 17% 40% 19% Reported Sales Dollars \$2,788,000 \$2,388,000 17% \$28,013,850 \$13,330,486 Average Sell Price / Unit \$254,500 \$298,725 -15% \$274,646 \$289,793 Median Sell Price \$245,000 \$263,000 \$263,000 \$20 Sell Price / List Price 96% 91% 95% 92% Days to Sell 144 72 101% 89 95 Active Listings 97 108 89 95 Single Family Units Listed 185 199 -7% 1,883 2,131 Units Reported Sold 90 94 -4% 1,103 1,158 SelfUsit Ratio 49% 47% 59% 554% Self List Ratio 49% 47% \$653,199,825 \$646,538,682 Average Sell Price / Unit \$592,262 \$544,705 9% \$575,884 \$558,324 Median Sell Price / List Price 98%	Units Listed	238	254	7%
Reported Sales Dollars	Units Reported Sold	46	102	122%
Average Sell Price Unit S253,455 S298,725 -15% \$274,646 \$228,793 Median Sell Price \$245,000 S263,000	Sell/List Ratio	19%	40%	
Median Sell Price \$245,000 \$263,000 Sell Price / List Price 96% 91% 95% 92% Days to Sell 144 72 101% 89 95 Active Listings 97 108 89 95 Units Listed 185 199 -7% 1,883 2,131 Units Ratio 499 47% 59% 54% 55% 54% Reported Sales Dollars \$53,303,585 \$51,202,275 4% \$635,199,825 \$646,536,682 842 842 8558,324 Median Sell Price / Unit \$592,262 \$544,705 9% \$575,884 \$558,324 \$558,324 Median Sell Price / Usit Price 98% 98% 97% 97% 98% 97% 98% 97% 98% 525 542 24	Reported Sales Dollars	\$13,330,496	\$28,013,850	110%
Sell Price / List Price 96% 91% 101% 89 92% Days to Sell 144 72 101% 89 95 Active Listings 97 108 100% 100% Single Family Units Listed 185 199 -7% 1,883 2,131 Units Reported Sold 90 94 -4% 1,103 1,158 Sell/List Ratio 49% 47% 59% 54% Reported Sales Dollars \$53,303,585 \$51,202,275 4% \$635,199,825 \$646,538,682 Average Sell Price / Unit \$592,262 \$544,705 9% \$575,884 \$558,324 Median Sell Price \$565,000 \$565,000 \$557,000 \$96% 97% 98% Days to Sell 29 34 -12% 32 27 Condos (Apt) Units Listed 48 55 -13% 525 542 Units Reported Sold 33 34 -62% 278 <td>Average Sell Price / Unit</td> <td>\$289,793</td> <td>\$274,646</td> <td>-5%</td>	Average Sell Price / Unit	\$289,793	\$274,646	-5%
Days to Sell	Median Sell Price		\$263,000	
Single Family Units Listed	Sell Price / List Price	92%	95%	
Single Family	Days to Sell	95	89	-7%
Units Listed 185 199 -7% 1,883 2,131 Units Reported Sold 90 94 -4% 1,103 1,158 Sell/List Ratio 49% 47% 59% 54% Reported Sales Dollars \$53,303,585 \$51,202,275 4% \$635,199,825 \$646,538,682 Average Sell Price / Unit \$592,262 \$544,705 9% \$575,884 \$558,324 Median Sell Price S565,000 \$557,000 \$557,000 \$557,000 \$557,000 \$561 Price / List Price 98% 98% 98% 97% 32 27 Active Listings 288 313 \$20 \$27 \$27 \$27 \$28 \$28 \$28 \$28 \$29 \$27 \$28 \$28 \$28 \$29 \$29,000 \$28 \$29,000 \$29,292,240 \$29,000 \$29,292,240 \$29,000	Active Listings			
Units Reported Sold 90 94 -4% 1,103 1,158 Sell/List Ratio 49% 47% 59% 54% Reported Sales Dollars \$53,303,585 \$51,202,275 4% \$635,199,825 \$646,538,682 Average Sell Price / Unit \$592,262 \$544,705 9% \$575,884 \$558,324 Median Sell Price \$565,000 \$557,000 \$557,000 \$86 97% 98% Days to Sell 29 34 -12% 32 27 Active Listings 28 313 -12% 32 27 Active Listings 28 313 -12% 32 27 Active Listings 28 313 -12% 525 542 24 44 44 55 -13% 525 542 24 14 48 55 -13% 525 542 25% 53% 64% 864% 864% 864% 864% 864% 864% 864% 864% 864% 864% 864% 864%	Single Family			
Units Reported Sold 90 94 -4% 1,103 1,158 Sell/List Ratio 49% 47% 59% 54% Reported Sales Dollars \$53,303,585 \$51,202,275 4% \$635,199,825 \$646,538,682 Average Sell Price / Unit \$592,262 \$544,705 9% \$575,884 \$558,324 Median Sell Price \$565,000 \$557,000 \$557,000 \$86 97% 98% Bell Price / List Price 98% 98% 97% 98% 98% 97% 98% Days to Sell 29 34 -12% 32 27 Active Listings 28 313 -12% 32 27 Active Listings 28 313 -12% 525 542 Units Ested Sold 13 34 -62% 278 345 521/List Ratio 27% 62% 53% 64% 64% 62% 53% 64% 64% 64% 863,192,200 301,4123,366 4299,000 301,4123,366 4299,000 301,4123,366	Units Listed	2.131	1.883	-12%
Sell/List Ratio 49% 47% 59% 54% Reported Sales Dollars \$53,303,585 \$51,202,275 4% \$635,199,825 \$646,538,682 Average Sell Price / Unit \$592,262 \$544,705 9% \$575,884 \$558,324 Median Sell Price \$565,000 \$557,000 \$557,000 \$600<	Units Reported Sold	·	·	-5%
Reported Sales Dollars \$53,303,585 \$51,202,275 4% \$635,199,825 \$646,538,682 Average Sell Price / Unit \$592,262 \$544,705 9% \$575,884 \$558,324 Median Sell Price \$565,000 \$555,000 \$557,000 \$98% Sell Price / List Price 98% 98% 97% 98% Days to Sell 29 34 -12% 32 27 Active Listings 288 313 32 27 Condos (Apt) Units Listed 48 55 -13% 525 542 Units Reported Sold 13 34 -62% 278 345 Sell/List Ratio 27% 62% 53% 64% Reported Sales Dollars \$4,445,000 \$9,929,240 -55% \$87,223,070 \$104,123,366 Average Sell Price / Unit \$341,923 \$292,036 17% \$313,752 \$301,807 Median Sell Price / List Price 98% 97% 97% 98% Days to Sell<	•	·	·	
Average Sell Price / Unit \$592,262 \$544,705 9% \$575,884 \$558,324 Median Sell Price \$565,000 \$565,000 \$557,000 Sell Price / List Price 98% 98% 97% 98% Days to Sell 29 34 -12% 32 27 Active Listings 288 313 -12% 32 27 Active Listings 288 313 -12% 32 27 Condos (Apt) Units Listed 48 55 -13% 525 542 Units Reported Sold 13 34 -62% 278 345 Sell/List Ratio 27% 62% 53% 64% Reported Sales Dollars \$4,445,000 \$9,929,240 -55% \$87,223,070 \$104,123,366 Average Sell Price / Unit \$341,923 \$292,036 17% \$313,752 \$301,807 Median Sell Price / Usit Price 98% 97% 97% 98% Days to Sell 58 29 </td <td>Reported Sales Dollars</td> <td></td> <td></td> <td>-2%</td>	Reported Sales Dollars			-2%
Median Sell Price \$565,000 \$557,000 Sell Price / List Price 98% 98% 97% 98% Days to Sell 29 34 -12% 32 27 Active Listings 288 313 - -12% 32 27 Condos (Apt) Units Listed 48 55 -13% 525 542 Units Reported Sold 13 34 -62% 278 345 Sell/List Ratio 27% 62% 53% 64% Reported Sales Dollars \$4,445,000 \$9,929,240 -55% \$87,223,070 \$104,123,366 Average Sell Price / Unit \$341,923 \$292,036 17% \$313,752 \$301,807 Median Sell Price / List Price 98% 97% 97% 98% Days to Sell 58 29 97% 34 27 Condos (Patio) Units Listed 5 6 -17% 90 95 Units Reported Sold 5 <td>•</td> <td></td> <td></td> <td>3%</td>	•			3%
Sell Price / List Price 98% 98% 97% 98% Days to Sell 29 34 -12% 32 27 Active Listings 288 313 -12% 32 27 Condos (Apt) Units Listed 48 55 -13% 525 542 Units Reported Sold 13 34 -62% 278 345 Sell/List Ratio 27% 62% 53% 64% Reported Sales Dollars \$4,445,000 \$9,929,240 -55% \$87,223,070 \$104,123,366 Average Sell Price / Unit \$341,923 \$292,036 17% \$313,752 \$301,807 Median Sell Price \$300,000 \$290,000 \$290,000 \$98% Days to Sell 58 29 97% 34 27 Active List Price 98% 97% 97% 98% Dunits Reported Sold 5 6 -17% 90 95 Units Reported Sold 5 4		*		
Days to Sell		98%		
Active Listings 288 313 Condos (Apt) Units Listed 48 55 -13% 525 542 Units Reported Sold 13 34 -62% 278 345 Sell/List Ratio 27% 62% 53% 64% Reported Sales Dollars \$4,445,000 \$9,929,240 -55% \$87,223,070 \$104,123,366 Average Sell Price / Unit \$341,923 \$292,036 17% \$313,752 \$301,807 Median Sell Price \$300,000 \$290,000 \$290,000 \$290,000 Sell Price / List Price 98% 97% 97% 98% Days to Sell 58 29 97% 34 27 Condos (Patio) Units Listed 5 6 -17% 90 95 Units Reported Sold 5 4 25% 70 78 Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395				18%
Condos (Apt) Units Listed 48 55 -13% 525 542 Units Reported Sold 13 34 -62% 278 345 Sell/List Ratio 27% 62% 53% 64% Reported Sales Dollars \$4,445,000 \$9,929,240 -55% \$87,223,070 \$104,123,366 Average Sell Price / Unit \$341,923 \$292,036 17% \$313,752 \$301,807 Median Sell Price \$300,000 \$290,000 \$290,000 \$290,000 Sell Price / List Price 98% 97% 97% 98% Days to Sell 58 29 97% 34 27 Condos (Patio) Units Listed 5 6 -17% 90 95 Units Reported Sold 5 4 25% 70 78 Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075	•		02	1070
Units Listed 48 55 -13% 525 542 Units Reported Sold 13 34 -62% 278 345 Sell/List Ratio 27% 62% 53% 64% Reported Sales Dollars \$4,445,000 \$9,929,240 -55% \$87,223,070 \$104,123,366 Average Sell Price / Unit \$341,923 \$292,036 17% \$313,752 \$301,807 Median Sell Price 98% 97% 97% 98% Days to Sell 58 29 97% 34 27 Active Listings 146 77 Condos (Patio) Units Listed 5 6 -17% 90 95 Units Reported Sold 5 4 25% 70 78 Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 Sell Price / List Price 95% 30 38% 29 24 Active Listings 10 12	Condos (Apt)			
Units Reported Sold 13 34 -62% 278 345 Sell/List Ratio 27% 62% 53% 64% Reported Sales Dollars \$4,445,000 \$9,929,240 -55% \$87,223,070 \$104,123,366 Average Sell Price / Unit \$341,923 \$292,036 17% \$313,752 \$301,807 Median Sell Price \$300,000 \$299,000 Sell Price / List Price 98% 97% 97% 98% Days to Sell 58 29 97% 34 27 Active Listings 146 77 Condos (Patio) Units Listed 5 6 -17% 90 95 Units Reported Sold 5 4 25% 70 78 Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 Sell Price / List Price 100% 95% 100% Days to Sell 54 39 38% 29 24 Active Listings 10 12		542	525	-3%
Sell/List Ratio 27% 62% 53% 64% Reported Sales Dollars \$4,445,000 \$9,929,240 -55% \$87,223,070 \$104,123,366 Average Sell Price / Unit \$341,923 \$292,036 17% \$313,752 \$301,807 Median Sell Price \$300,000 \$290,000 \$290,000 \$290,000 Sell Price / List Price 98% 97% 97% 98% Days to Sell 58 29 97% 34 27 Active Listings 146 77 7 7 7 Condos (Patio) Units Listed 5 6 -17% 90 95 Units Reported Sold 5 4 25% 70 78 Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price				-19%
Reported Sales Dollars \$4,445,000 \$9,929,240 -55% \$87,223,070 \$104,123,366 Average Sell Price / Unit \$341,923 \$292,036 17% \$313,752 \$301,807 Median Sell Price \$300,000 \$290,000 \$290,000 \$290,000 Sell Price / List Price 98% 97% 97% 98% Days to Sell 58 29 97% 34 27 Active Listings 146 77 7 7 Condos (Patio) Units Listed 5 6 -17% 90 95 Units Reported Sold 5 4 25% 70 78 Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 \$555,000 \$465,000 \$465,000 Sell Price / L	•			1070
Average Sell Price / Unit \$341,923 \$292,036 17% \$313,752 \$301,807 Median Sell Price \$300,000 \$290,000 \$290,000 Sell Price / List Price 98% 97% 97% 98% Days to Sell 58 29 97% 34 27 Active Listings 146 77 70 78 70 78 Condos (Patio) Units Listed 5 6 -17% 90 95 Units Reported Sold 5 4 25% 70 78 Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 \$465,000 \$465,000 \$465,000 Sell Price / List Price 100% 95% 100% 100% Days to Sell 54 <				-16%
Median Sell Price \$300,000 \$290,000 Sell Price / List Price 98% 97% 97% 98% Days to Sell 58 29 97% 34 27 Active Listings 146 77 78 70 78 Condos (Patio) Units Listed 5 6 -17% 90 95 Units Reported Sold 5 4 25% 70 78 Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 \$465,000 \$465,000 \$465,000 Sell Price / List Price 100% 95% 100% 100% Days to Sell 54 39 38% 29 24 Active Listings 10 12	•			4%
Sell Price / List Price 98% 97% 97% 98% Days to Sell 58 29 97% 34 27 Active Listings 146 77 77 78 70 78 Units Listed 5 6 -17% 90 95 95 Units Reported Sold 5 4 25% 70 78 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 \$465,000 \$465,000 \$465,000 Sell Price / List Price 100% 95% 100% 100% Days to Sell 54 39 38% 29 24 Active Listings 10 12 12 12	•	Ψοστ,σοτ		170
Days to Sell 58 29 97% 34 27 Active Listings 146 77 34 27 Condos (Patio) Condos (Patio) Units Listed 5 6 -17% 90 95 Units Reported Sold 5 4 25% 70 78 Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 \$465,000 \$465,000 \$100% 100% Sell Price / List Price 100% 95% 100% 100% 24 Days to Sell 54 39 38% 29 24 Active Listings 10 12 12		98%		
Active Listings 146 77 Condos (Patio) Units Listed 5 6 -17% 90 95 Units Reported Sold 5 4 25% 70 78 Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 \$465,000 \$465,000 Sell Price / List Price 100% 95% 100% 100% Days to Sell 54 39 38% 29 24 Active Listings 10 12 12 10 10				24%
Units Listed 5 6 -17% 90 95 Units Reported Sold 5 4 25% 70 78 Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 \$465,000 \$465,000 Sell Price / List Price 100% 95% 100% 100% Days to Sell 54 39 38% 29 24 Active Listings 10 12 12 10 10	-		•	,,
Units Listed 5 6 -17% 90 95 Units Reported Sold 5 4 25% 70 78 Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 \$465,000 \$465,000 Sell Price / List Price 100% 95% 100% 100% Days to Sell 54 39 38% 29 24 Active Listings 10 12 12 10 10	Condos (Patio)			-
Units Reported Sold 5 4 25% 70 78 Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 \$465,000 Sell Price / List Price 100% 95% 100% 100% Days to Sell 54 39 38% 29 24 Active Listings 10 12 12 10 10	•	95	90	-5%
Sell/List Ratio 100% 67% 78% 82% Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 \$465,000 \$465,000 Sell Price / List Price 100% 95% 100% 100% Days to Sell 54 39 38% 29 24 Active Listings 10 12 12				-10%
Reported Sales Dollars \$2,423,445 \$1,607,395 51% \$31,674,253 \$34,107,075 Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 \$465,000 Sell Price / List Price 100% 95% 100% 100% Days to Sell 54 39 38% 29 24 Active Listings 10 12 12	•			
Average Sell Price / Unit \$484,689 \$401,849 21% \$452,489 \$437,270 Median Sell Price \$535,000 \$465,000 Sell Price / List Price 100% 95% 100% 100% Days to Sell 54 39 38% 29 24 Active Listings 10 12 12				-7%
Median Sell Price \$535,000 \$465,000 Sell Price / List Price 100% 95% 100% 100% Days to Sell 54 39 38% 29 24 Active Listings 10 12 12 10	•			3%
Sell Price / List Price 100% 95% 100% 100% Days to Sell 54 39 38% 29 24 Active Listings 10 12 20 24	_	Ψ .σ. ,=. σ		2,0
Days to Sell 54 39 38% 29 24 Active Listings 10 12		100%		
Active Listings 10 12				18%
Condos (Twnhse)	-			
	Condos (Twnhse)			
Units Listed 22 44 -50% 319 382	•	382	319	-16%
Units Reported Sold 21 13 62% 226 199				14%
Sell/List Ratio 95% 30% 71% 52%	•			70
Reported Sales Dollars \$8,667,700 \$4,845,490 79% \$87,782,229 \$67,855,735				29%
Average Sell Price / Unit \$412,748 \$372,730 11% \$388,417 \$340,984	•			14%
Median Sell Price \$411,000 \$363,888	<u> </u>	+= .0,00 .		, 0
Sell Price / List Price 98% 99% 98% 98%		98%		
Days to Sell 21 36 -42% 30 23				29%
Active Listings 39 74	-	20	00	20 / 0

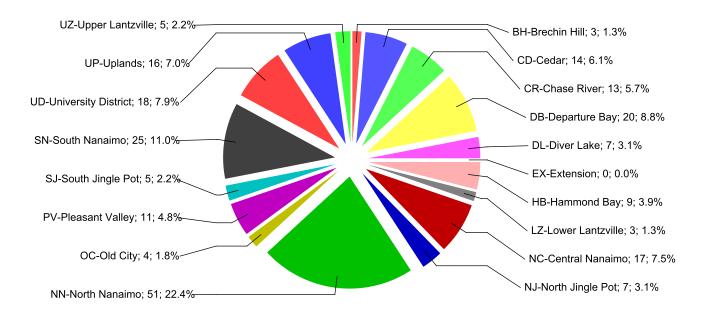
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2020

	0- 150,000	150,001- 200,000	200,001- 250,000	250,001- 300,000	300,001- 350,000	350,001- 400,000	400,001- 450,000	450,001- 500,000	500,001- 600,000	600,001- 700,000	700,001- 800,000	800,001- 900,000	900,001- 1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	1	2	0	0	0	0	0	0	3
CD-Cedar	0	0	1	0	0	0	0	3	5	0	3	0	1	1	14
CR-Chase River	0	0	0	0	0	1	0	1	3	6	1	1	0	0	13
DB-Departure Bay	0	0	0	0	0	0	3	3	6	5	0	2	0	1	20
DL-Diver Lake	0	0	0	0	0	1	0	2	3	0	1	0	0	0	7
EX-Extension	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HB-Hammond Bay	0	0	0	0	0	0	0	1	2	0	3	0	3	0	9
LZ-Lower Lantzville	0	0	0	0	0	0	0	1	0	1	0	0	1	0	3
NC-Central Nanaimo	0	0	0	0	0	2	5	6	4	0	0	0	0	0	17
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	3	1	1	1	0	1	7
NN-North Nanaimo	0	0	0	0	0	0	0	4	12	12	11	5	2	5	51
OC-Old City	0	0	0	1	1	0	1	0	1	0	0	0	0	0	4
PV-Pleasant Valley	0	0	0	0	0	1	0	2	5	1	0	0	0	2	11
SJ-South Jingle Pot	0	0	0	0	1	0	0	0	2	0	0	1	1	0	5
SN-South Nanaimo	0	0	0	0	2	3	1	13	4	2	0	0	0	0	25
UD-University District	0	0	0	0	0	0	3	2	6	4	2	0	1	0	18
UP-Uplands	0	0	0	0	0	0	3	5	7	1	0	0	0	0	16
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	1	1	0	0	1	1	5
Zone 4 TOTALS	0	0	1	1	4	9	17	45	64	34	22	10	10	11	228

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2020 = 228

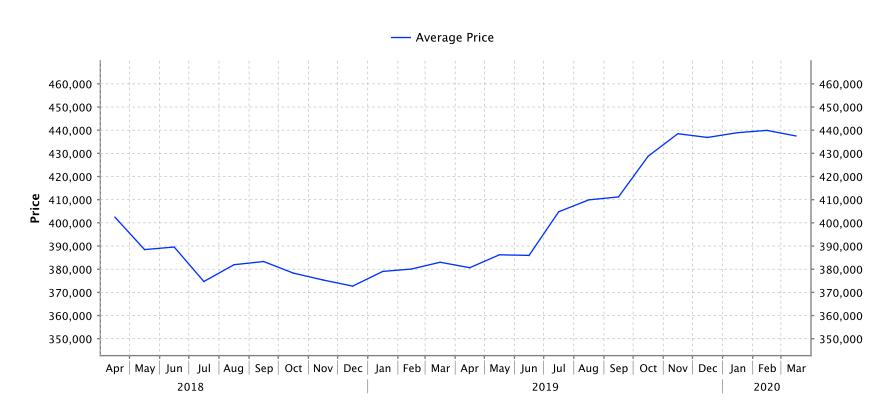
GABRIOLA ISLAND

Comparative Activity by Property Type

		Current Month		12 Months to Date							
	This Year	Last Year	% Change	This Year	Last Year	% Change					
Lots											
Units Listed	4	3	33%	31	28	11%					
Units Reported Sold	3	0		24	30	-20%					
Sell/List Ratio	75%	0%		77%	107%						
Reported Sales Dollars	\$478,000	\$0		\$3,437,200	\$3,642,038	-6%					
Average Sell Price / Unit	\$159,333			\$143,217	\$121,401	18%					
Median Sell Price	\$139,000			\$134,000							
Sell Price / List Price	96%			97%	96%						
Days to Sell	15			38	72	-46%					
Active Listings	5	3									
Single Family											
Units Listed	4	8	-50%	66	77	-14%					
Units Reported Sold	2	5	-60%	53	66	-20%					
Sell/List Ratio	50%	62%		80%	86%						
Reported Sales Dollars	\$943,150	\$2,390,500	-61%	\$23,187,477	\$25,277,756	-8%					
Average Sell Price / Unit	\$471,575	\$478,100	-1%	\$437,500	\$382,996	14%					
Median Sell Price	\$523,150			\$430,000							
Sell Price / List Price	92%	100%		97%	99%						
Days to Sell	30	14	121%	37	28	30%					
Active Listings	6	9									

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price



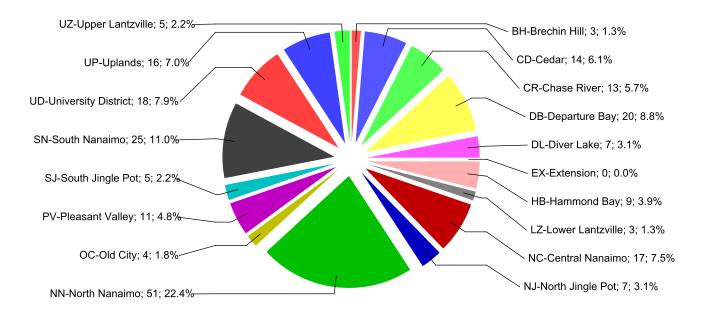
1st Quarter 2020

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2020

	0-	150,001-	200,001-	250,001-	300,001-	350,001-	400,001-	450,001-	500,001-	600,001-	700,001-	800,001-	900,001-	OVER	
	150,000	200,000	250,000	300,000	350,000	400,000	450,000	500,000	600,000	700,000	800,000	900,000	1 Mil	1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	1	2	0	0	0	0	0	0	3
CD-Cedar	0	0	1	0	0	0	0	3	5	0	3	0	1	1	14
CR-Chase River	0	0	0	0	0	1	0	1	3	6	1	1	0	0	13
DB-Departure Bay	0	0	0	0	0	0	3	3	6	5	0	2	0	1	20
DL-Diver Lake	0	0	0	0	0	1	0	2	3	0	1	0	0	0	7
EX-Extension	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HB-Hammond Bay	0	0	0	0	0	0	0	1	2	0	3	0	3	0	9
LZ-Lower Lantzville	0	0	0	0	0	0	0	1	0	1	0	0	1	0	3
NC-Central Nanaimo	0	0	0	0	0	2	5	6	4	0	0	0	0	0	17
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	3	1	1	1	0	1	7
NN-North Nanaimo	0	0	0	0	0	0	0	4	12	12	11	5	2	5	51
OC-Old City	0	0	0	1	1	0	1	0	1	0	0	0	0	0	4
PV-Pleasant Valley	0	0	0	0	0	1	0	2	5	1	0	0	0	2	11
SJ-South Jingle Pot	0	0	0	0	1	0	0	0	2	0	0	1	1	0	5
SN-South Nanaimo	0	0	0	0	2	3	1	13	4	2	0	0	0	0	25
UD-University District	0	0	0	0	0	0	3	2	6	4	2	0	1	0	18
UP-Uplands	0	0	0	0	0	0	3	5	7	1	0	0	0	0	16
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	1	1	0	0	1	1	5
Zone 4 TOTALS	0	0	1	1	4	9	17	45	64	34	22	10	10	11	228

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2020 = 228