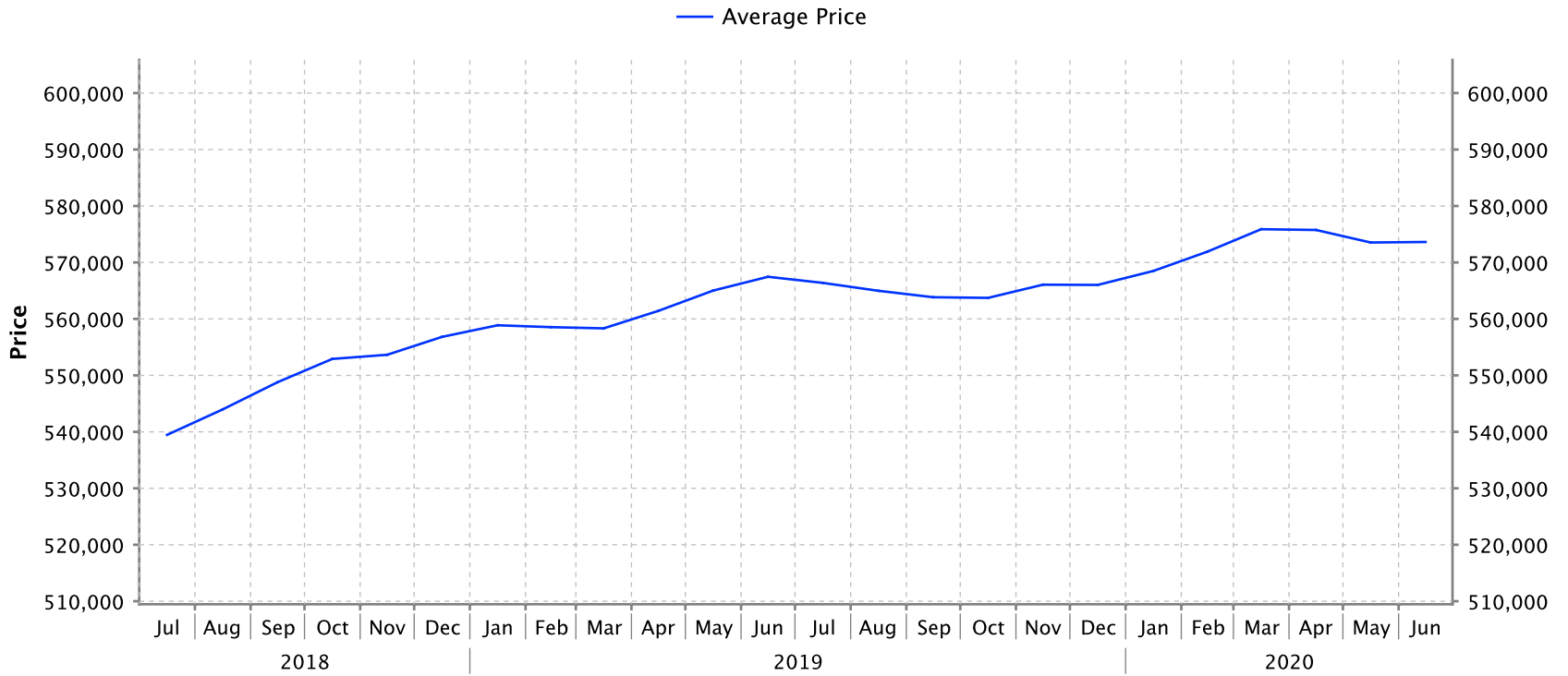


Nanaimo

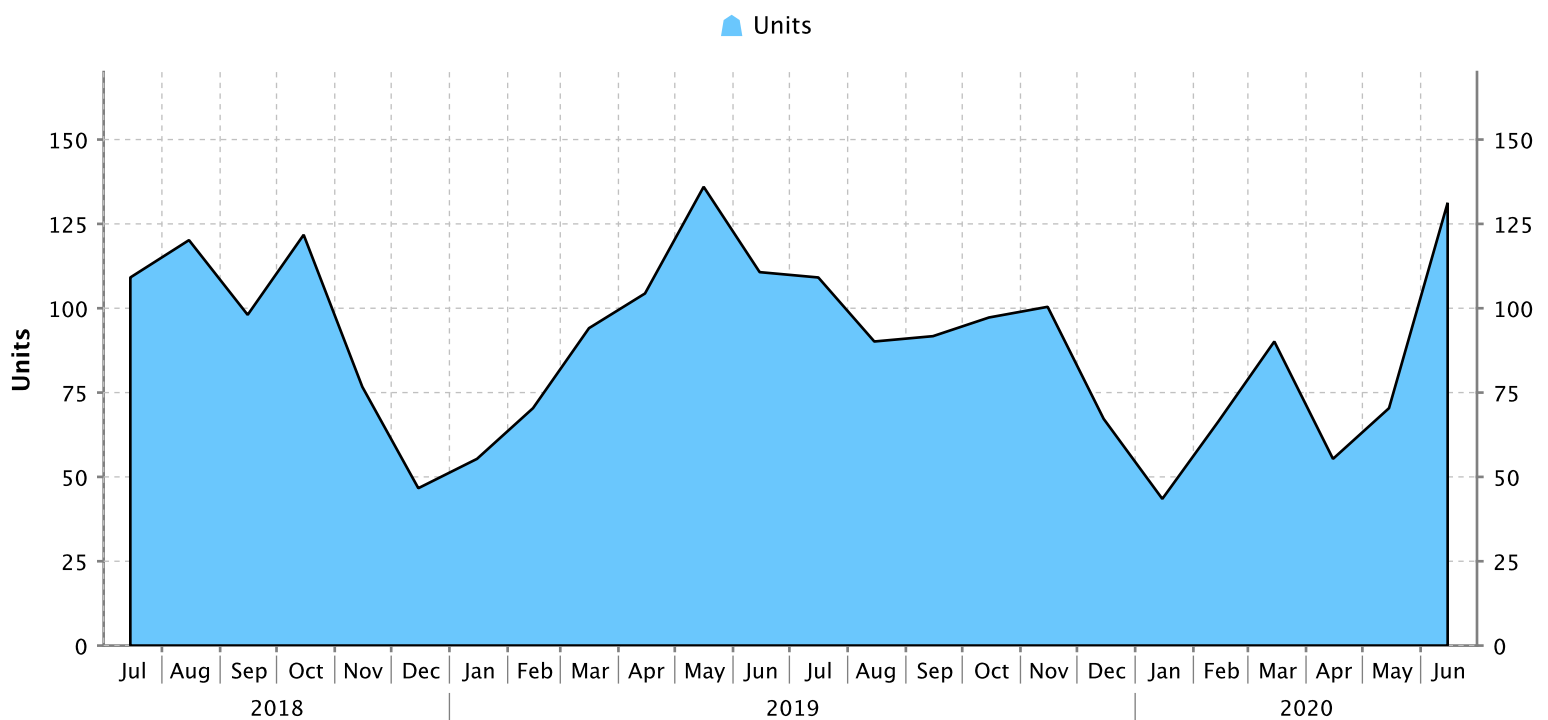
as at June 30, 2020

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	19	38	-50%	204	292	-30%
Units Reported Sold	6	7	-14%	85	60	42%
Sell/List Ratio	32%	18%		42%	21%	
Reported Sales Dollars	\$2,084,900	\$2,450,400	-15%	\$23,063,800	\$17,527,346	32%
Average Sell Price / Unit	\$347,483	\$350,057	-1%	\$271,339	\$292,122	-7%
Median Sell Price	\$355,000			\$263,000		
Sell Price / List Price	93%	96%		94%	92%	
Days to Sell	87	73	19%	92	86	7%
Active Listings	102	148				
Single Family						
Units Listed	195	190	3%	1,720	2,021	-15%
Units Reported Sold	131	110	19%	1,009	1,139	-11%
Sell/List Ratio	67%	58%		59%	56%	
Reported Sales Dollars	\$76,189,987	\$64,049,961	19%	\$578,789,359	\$646,338,645	-10%
Average Sell Price / Unit	\$581,603	\$582,272	-0%	\$573,627	\$567,461	1%
Median Sell Price	\$555,000			\$550,000		
Sell Price / List Price	98%	97%		97%	98%	
Days to Sell	29	30	-4%	33	30	8%
Active Listings	300	392				
Condos (Apt)						
Units Listed	52	42	24%	507	532	-5%
Units Reported Sold	27	24	12%	255	319	-20%
Sell/List Ratio	52%	57%		50%	60%	
Reported Sales Dollars	\$8,485,000	\$7,997,700	6%	\$79,770,820	\$99,042,914	-19%
Average Sell Price / Unit	\$314,259	\$333,238	-6%	\$312,827	\$310,479	1%
Median Sell Price	\$274,900			\$287,000		
Sell Price / List Price	96%	97%		97%	98%	
Days to Sell	60	34	79%	40	29	35%
Active Listings	154	92				
Condos (Patio)						
Units Listed	12	7	71%	84	89	-6%
Units Reported Sold	5	7	-29%	57	69	-17%
Sell/List Ratio	42%	100%		68%	78%	
Reported Sales Dollars	\$2,102,000	\$3,166,140	-34%	\$25,688,813	\$30,792,665	-17%
Average Sell Price / Unit	\$420,400	\$452,306	-7%	\$450,681	\$446,271	1%
Median Sell Price	\$425,000			\$450,000		
Sell Price / List Price	98%	102%		99%	99%	
Days to Sell	16	34	-52%	29	27	4%
Active Listings	17	11				
Condos (Twnhse)						
Units Listed	32	43	-26%	287	387	-26%
Units Reported Sold	13	21	-38%	187	208	-10%
Sell/List Ratio	41%	49%		65%	54%	
Reported Sales Dollars	\$5,036,935	\$8,275,522	-39%	\$72,309,035	\$75,611,271	-4%
Average Sell Price / Unit	\$387,457	\$394,072	-2%	\$386,679	\$363,516	6%
Median Sell Price	\$345,000			\$363,000		
Sell Price / List Price	98%	100%		98%	98%	
Days to Sell	22	15	50%	30	27	13%
Active Listings	62	67				

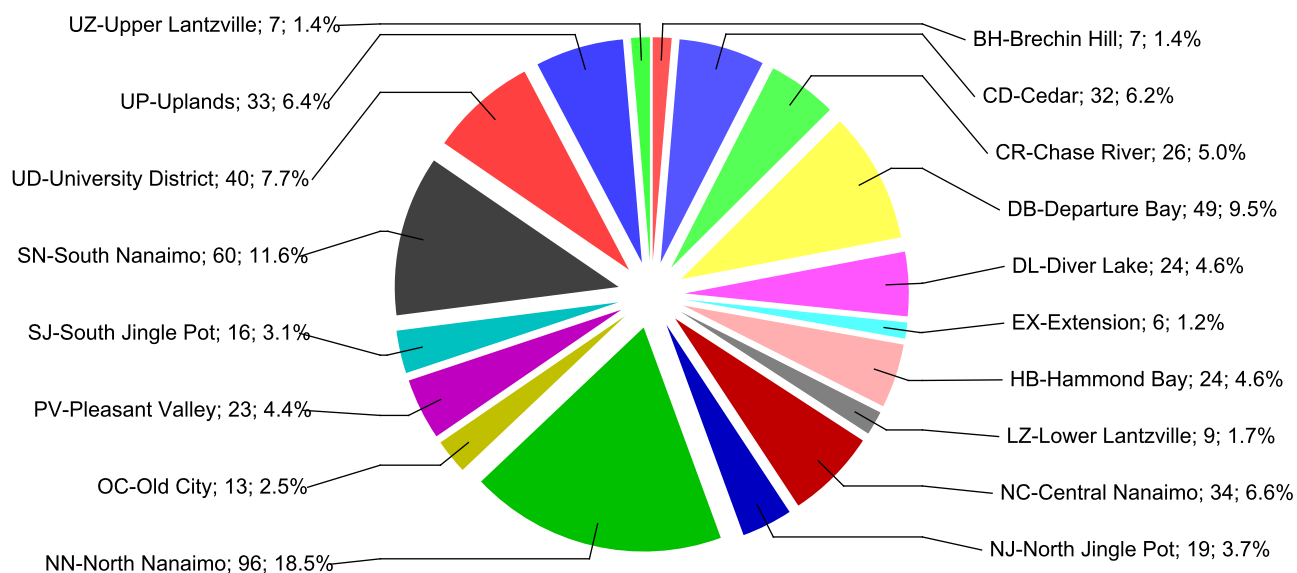
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	1	3	2	1	0	0	0	0	0	7
CD-Cedar	0	1	1	0	0	1	4	5	8	2	6	2	1	1	32
CR-Chase River	0	0	0	0	0	1	0	4	10	8	2	1	0	0	26
DB-Departure Bay	0	0	0	0	0	0	4	7	16	11	3	5	1	2	49
DL-Diver Lake	0	0	0	0	0	2	0	8	12	1	1	0	0	0	24
EX-Extension	0	0	0	0	1	0	0	1	2	1	1	0	0	0	6
HB-Hammond Bay	0	0	0	0	0	1	0	4	3	2	9	1	4	0	24
LZ-Lower Lantzville	0	0	0	0	0	0	0	2	1	1	1	2	1	1	9
NC-Central Nanaimo	0	0	0	0	0	3	9	8	14	0	0	0	0	0	34
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	3	6	7	2	0	1	19
NN-North Nanaimo	0	0	0	0	0	0	1	7	24	26	17	9	2	10	96
OC-Old City	0	0	0	1	3	2	3	1	3	0	0	0	0	0	13
PV-Pleasant Valley	0	0	0	0	0	2	0	5	10	4	0	0	0	2	23
SJ-South Jingle Pot	0	0	0	2	1	1	0	1	4	2	2	2	1	0	16
SN-South Nanaimo	0	0	0	0	2	7	8	18	11	14	0	0	0	0	60
UD-University District	0	0	0	1	0	1	7	10	11	6	3	0	1	0	40
UP-Uplands	0	0	0	0	0	0	5	10	14	2	1	0	0	1	33
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	2	1	0	0	2	1	7
Zone 4 TOTALS	0	1	1	4	7	23	44	93	149	87	53	24	13	19	518

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to June 30, 2020 = 518

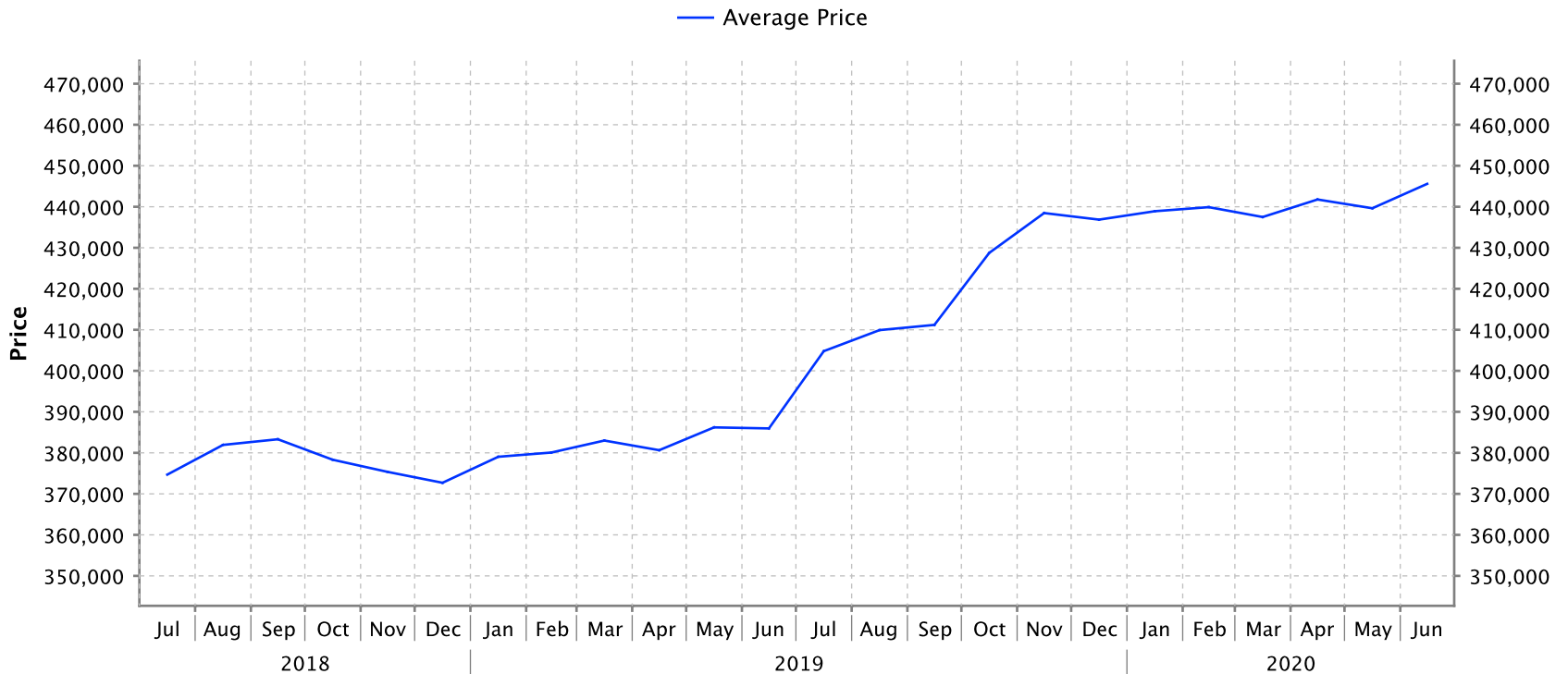
GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	2	3	-33%	22	27	-19%
Units Reported Sold	3	2	50%	19	31	-39%
Sell/List Ratio	150%	67%		86%	115%	
Reported Sales Dollars	\$530,000	\$234,500	126%	\$2,963,300	\$3,877,438	-24%
Average Sell Price / Unit	\$176,667	\$117,250	51%	\$155,963	\$125,079	25%
Median Sell Price	\$169,000			\$139,000		
Sell Price / List Price	95%	96%		97%	96%	
Days to Sell	146	43	240%	59	69	-14%
Active Listings	4	6				
Single Family						
Units Listed	11	10	10%	60	81	-26%
Units Reported Sold	4	6	-33%	52	56	-7%
Sell/List Ratio	36%	60%		87%	69%	
Reported Sales Dollars	\$1,669,000	\$2,238,500	-25%	\$23,170,950	\$21,613,427	7%
Average Sell Price / Unit	\$417,250	\$373,083	12%	\$445,595	\$385,954	15%
Median Sell Price	\$493,000			\$445,000		
Sell Price / List Price	97%	101%		96%	99%	
Days to Sell	27	11	140%	39	26	50%
Active Listings	13	20				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price



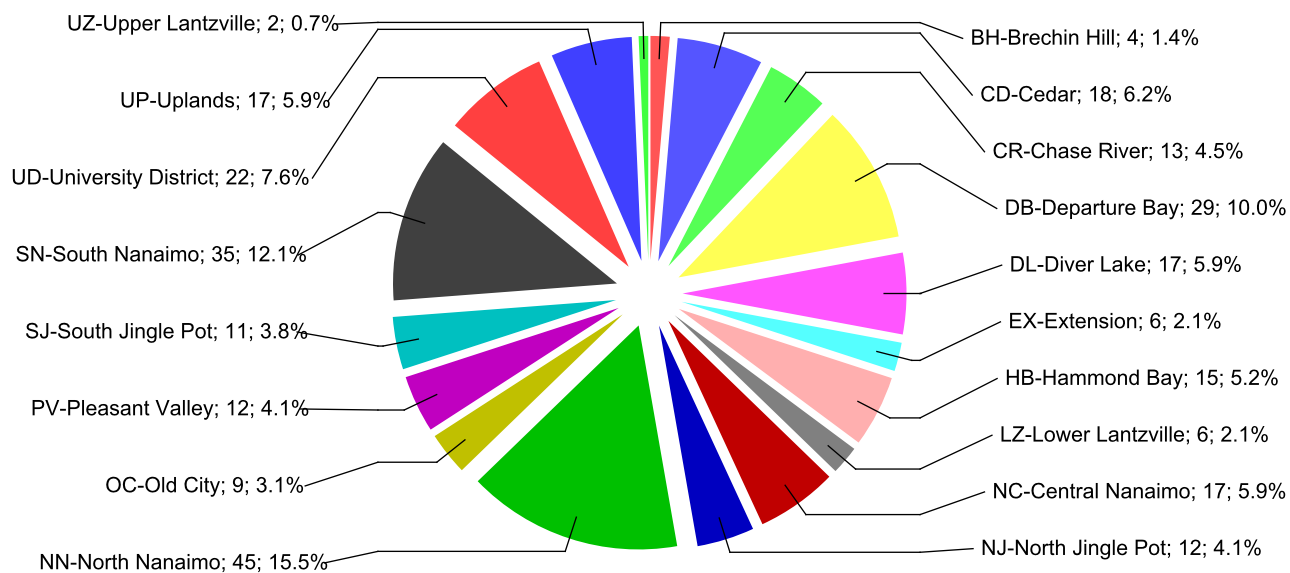
2nd Quarter 2020

MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	1	2	0	1	0	0	0	0	0	4
CD-Cedar	0	1	0	0	0	1	4	2	3	2	3	2	0	0	18
CR-Chase River	0	0	0	0	0	0	0	3	7	2	1	0	0	0	13
DB-Departure Bay	0	0	0	0	0	0	1	4	10	6	3	3	1	1	29
DL-Diver Lake	0	0	0	0	0	1	0	6	9	1	0	0	0	0	17
EX-Extension	0	0	0	0	1	0	0	1	2	1	1	0	0	0	6
HB-Hammond Bay	0	0	0	0	0	1	0	3	1	2	6	1	1	0	15
LZ-Lower Lantzville	0	0	0	0	0	0	0	1	1	0	1	2	0	1	6
NC-Central Nanaimo	0	0	0	0	0	1	4	2	10	0	0	0	0	0	17
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	5	6	1	0	0	12
NN-North Nanaimo	0	0	0	0	0	0	1	3	12	14	6	4	0	5	45
OC-Old City	0	0	0	0	2	2	2	1	2	0	0	0	0	0	9
PV-Pleasant Valley	0	0	0	0	0	1	0	3	5	3	0	0	0	0	12
SJ-South Jingle Pot	0	0	0	2	0	1	0	1	2	2	2	1	0	0	11
SN-South Nanaimo	0	0	0	0	0	4	7	5	7	12	0	0	0	0	35
UD-University District	0	0	0	1	0	1	4	8	5	2	1	0	0	0	22
UP-Uplands	0	0	0	0	0	0	2	5	7	1	1	0	0	1	17
UZ-Upper Lantzville	0	0	0	0	0	0	0	0	1	0	0	0	1	0	2
Zone 4 TOTALS	0	1	0	3	3	14	27	48	85	53	31	14	3	8	290

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2020 = 290